

TO: Board of Commissioners

FROM: Daniel Novak, Director of Athletics & Facilities
Adam Lewandowski, Superintendent of Athletic Programs & Facilities

THROUGH: Michael Benard, Executive Director

RE: Approval of Payment exceeding \$10,000

DATE: November 9, 2021

SUMMARY:

Staff seeks board approval for payment to ACT Sport Services in the amount of \$14,041.50 for 2021 Summer and Fall Tennis Classes/Lessons.

In 2019 the Athletic Department started a new partnership with ACT Sport Services to provide tennis classes/lessons. This partnership was created to provide more structure, consistency, and higher-level instruction to our residents. No classes/lessons were offered in 2020 due to COVID-19. Our partnership resumed this year and has had overwhelming success meeting all the program goals and the Athletic Department expects this success to continue into the future.

REVENUE OR FUNDING IMPLICATIONS:

Tennis Program budget comparison 2018/2019/2021

Year	Company	Revenue	Expense	Net Revenue
2018	Internal Staff / Sports R Us	\$5,110.09	\$2,447.50	\$2,662.59
2019	ACT Sport Services	\$9,663.00	\$7,131.00	\$2,532.00
2021	ACT Sport Services	\$26,170.35	\$17,272.43	\$8,897.92

RECOMMENDATION:

Approval for payment of \$14,041.50 to ACT Sport Services. In June of 2021 ACT Sport Services was paid for the Spring Tennis Lessons in the amount of \$3,230.90.