AIE

We have prepared a quote for you

Meraki Firewalls for all WPD Sites
P20180302.0001

Quote # JW001935 Version 1

Prepared for: Prepared by:

Wheaton Park District   Jeremy Wills

Wednesday, September 30, 2020

Wheaton Park District
Mike Benard
1777 S Blanchard St
Wheaton, IL 60189
mbenard@wheatonparks.org

Dear Mike,

This project is to continue the replacement of the existing Cisco ASA firewalls throughout the Park District with Meraki firewalls. This will replace 11 firewalls at 10 sites, as Arrowhead will have a cold spare (as they do now with the existing Cisco ASA). The remaining sites will each receive one new Meraki firewall to replace an existing Cisco ASA:

- Central Athletic Complex
- Clocktower Commons
- Mary Lubko Center
- Lincoln Marsh
- DuPage County Historical Museum
- Park Services Center
- Northside Family Aquatic Center
- Prairie Office Building
- Cosley Zoo

The new firewalls will provide better monitoring of network traffic, improved stability between the sites, and improved integration with the other Meraki devices (such as switches) already installed at these sites. (The improved integration will facilitate a smoother troubleshooting process for any issues that arise over the lifetime of the firewall.) Replacement of the existing Cisco ASA firewalls will diminish the chance of firewall failures as well, as the Cisco ASA firewalls currently deployed are subject to a manufacturing defect that can result in sudden failure of the unit. (We have observed this with several ASA units already, including the firewalls at Arrowhead and the Prairie Office Building.)

The installation process for each new Meraki firewall will be disruptive to network connectivity during cutover from the old Cisco ASA unit, so it will need to be done after business hours at each site (unless an exception is approved by management).

Management fees for each Meraki firewall are half the price of those for Cisco ASA firewalls, due to the more streamlined management of these devices. Eleven (11) new Meraki firewalls will be deployed during this project, but completion of the project will allow for retirement of twelve (12) Cisco ASA firewalls because the one at the Community Center will no longer be needed for connectivity with the firewall at Arrowhead. This quote details the $325 monthly savings that will be realized in your recurring costs upon completion of this project.

Let us know if you have any questions or if you would like to review the proposal together.

Jeremy Wills
President
Advanced Intelligence Engineering

Hardware

Description		Price	Qty	Ext. Price
Meraki MX67 Router/Security Appliance		$375.79	11	$4,133.69
			Subtotal	**$4,133.69**

Licensing

Description	Price	Qty	Ext. Price
Meraki MX67 Enterprise License - 3 Year License Validation Period	$378.49	10	$3,784.90
		Subtotal	**$3,784.90**

Project Labor

Configure Meraki Firewalls

Configure firewalls in the Meraki portal and ensure any firewall rules have been replicated from the current ASA infrastructure.

Install Devices at Each Site

Install Meraki firewalls at each site and test network connectivity and failover.

Project Labor Subtotal:	**$9,000.00**

Monthly Recurring Services

Description	Recurring	Qty	Ext. Recurring
Management fees for each Meraki firewall are half the price of those for Cisco ASA firewalls, due to the more streamlined management of these devices. Eleven (11) new Meraki firewalls will be deployed during this project, but completion of the project will allow for retirement of twelve (12) Cisco ASA firewalls because the one at the Community Center will no longer be needed for connectivity with the firewall at Arrowhead. The line items below detail the savings that will be realized in your monthly recurring costs upon completion of this project.			
Network Devices - Management (w/ Meraki Discount)	$25.00	11	$275.00
Network Devices - Management (Cisco devices removed)	$50.00	-12	($600.00)
	Recurring Subtotal		**($325.00)**

Payment Terms

In order to initiate the work, AIE requires a signed copy of the agreement along with 100% down payment on all hardware and licensing and 50% down payment on all labor. The balance of the labor, along with any additional surcharges or tax, will be billed Net20 upon completion of the work.

Advanced Intelligence Engineering

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Prepared by:	Prepared for:	Quote Information:
Advanced Intelligence Engineering	**Wheaton Park District**	**Quote #: JW001935**
Jeremy Wills	1777 S Blanchard St	Version: 1
(630) 936-4045 x102	Wheaton, IL 60189	Delivery Date: 09/30/2020
Fax (815) 346-5342	Mike Benard	Expiration Date: 10/09/2020
jwills@aie195.com	(630) 510-4945	
	mbenard@wheatonparks.org	

Assumptions

- Firewalls will need to be installed after hours due to the fact that replacement requires downtime. Either Park District leadership or representatives from each site will provide a window of time outside of normal business hours for AIE engineer to complete the installation.
- List of equipment to be added: 11 Meraki MX67s.

- Client staff will be available in a timely manner for questions and testing of changes.
- Client will provide all necessary software discs, serial numbers, and passwords for any software needing to be reinstalled.
- The work will be completed Monday-Friday / 7:30am-5:30pm, unless otherwise designated by AIE.

Should any of these assumptions prove to be incorrect, additional labor will be billed at AIE's project rates of $180/hr, with after hours work billed at 1.5x project rates.

Quote Summary

Description	Amount
Hardware	$4,133.69
Licensing	$3,784.90
Project Labor	$9,000.00
Total:	**$16,918.59**

Recurring Expenses Summary
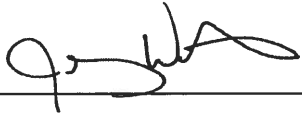
Description	Amount
Monthly Recurring Services	($325.00)
Recurring Total:	**($325.00)**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Advanced Intelligence Engineering

Signature: _____

Name: Jeremy Wills

Title: President

Date: _____

Wheaton Park District

Signature: _____

Name: Mike Benard

Title: Executive Director

Date: 10/1/2020