



Advanced Intelligence Engineering

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We have prepared a quote for you

**Wheaton Park District - Replacement Datto for  
Community Center**

Quote # GP001896 Version 2

Prepared for:

Wheaton Park District

Prepared by:

Geoff Pearson

Friday, August 28, 2020

Wheaton Park District  
Mike Benard  
1777 S Blanchard St  
Wheaton, IL 60189  
mbenard@wheatonparks.org

Dear Mike,

The following quote details a replacement Datto Siris backup device for the datacenter at the Wheaton Park District's Community Center. The existing device is nearing the end of its life span and is due for replacement by the end of this year.

Datto is currently running a promotion for their Business Continuity and Disaster Recovery (BCDR) devices that waives the full cost of the server hardware upon a commitment to 36 months of monthly service payments and a pre-payment of the first 6 months' costs. **THIS PROMOTION ENDS AT 4PM CST MONDAY, 8/31.**

The new Datto Siris device needed for the Community Center is larger than the existing unit to allow for continued growth, and as such the new monthly subscription total will be \$724. Pre-payment of the first 6 months' backup subscription costs comes to a total of \$4,344, which is close to the up-front cost of the unit at \$4,158.

Please let us know if you have any questions at all.



Geoff Pearson  
Service Delivery Manager  
Advanced Intelligence Engineering

## Hardware

| Description   | Recurring | Price  | Qty | Ext. Recurring | Ext. Price |
|---|-----------|--------|-----|----------------|------------|
| IN ORDER TO RECEIVE THE DATTO SERVER APPLIANCE AT NO COST, WHEATON PARK DISTRICT IS OBLIGATED TO PAY A 6 MONTH UP-FRONT PAYMENT AND COMMIT TO A 36 MONTH CONTRACT LENGTH. |           |        |     |                |            |
| Datto Siris 4 Enterprise S4-E6  | \$0.00    | \$0.00 | 1   | \$0.00         | \$0.00     |

## 6-Month Subscription Pre-Pay

| Description   | Price      | Qty | Ext. Price        |
|---|------------|-----|-------------------|
| 6-Month Pre-payment of Datto Backup Cloud Storage Monthly Costs<br>(Required for complimentary server hardware) | \$4,344.00 | 1   | \$4,344.00        |
| Subtotal  |            |     | <b>\$4,344.00</b> |

## Monthly Backup Subscription

This project changes your network infrastructure, and will result in changes to your ongoing IT services billing, under the existing Managed Services Provider Agreement. Your monthly IT services following the project are outlined below

| Description   | Recurring | Qty | Ext. Recurring  |
|---|-----------|-----|-----------------|
| Ongoing Datto Backup Cloud Storage Monthly Costs (After first 6 months) | \$724.00  | 1   | \$724.00        |
| Recurring Subtotal  |           |     | <b>\$724.00</b> |

## AIE Guarantee

In the event that warranty hardware repair or replacement is required within 60 days of purchase, AIE will provide the labor for that repair or replacement at no additional charge.

## Payment Terms

In order to initiate the work, AIE requires a signed copy of the agreement along with 100% down payment on all hardware and licensing and 50% down payment on all labor. The balance of the labor, along with any additional surcharges or tax, will be billed Net20 upon completion of the work.

## Wheaton Park District - Replacement Datto for Community Center



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**Prepared for:**  
**Wheaton Park District**  
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 Wheaton, IL 60189  
 Mike Benard  
 (630) 510-4945  
 mbenard@wheatonparks.org

**Quote Information:**  
**Quote #: GP001896**  
 Version: 2  
 Delivery Date: 08/28/2020  
 Expiration Date: 09/03/2020

### Cost Savings Comparison

|                            | <b>New Datto Device Hardware</b> | <b>12-Month Subscription</b>               | <b>Estimated 2021 Total Expense</b> |
|----------------------------|----------------------------------|--|-------------------------------------|
| <b>Without Promotional</b> | <b>\$4,157.70</b>                | <b>\$8,688</b>                             | <b>\$12,845.70</b>                  |
| <b>With Promotional</b>    | <b>\$0</b>                       | <b>\$8,688</b><br>(6-Months Paid Up-Front) | <b>\$8,688.00</b>                   |

### Assumptions

- Client staff will be available in a timely manner for questions and testing of changes.
- Client will provide all necessary software discs, serial numbers, and passwords for any software needing to be reinstalled.
- The work will be completed Monday-Friday / 7:30am-5:30pm, unless otherwise designated by AIE.
- Client agrees to pay the full 36 months of service fees. (The first 6 months' payment will be due at beginning of service.) In the event of early termination, client agrees to pay the balance of all charges from any months still remaining in the contract at time of termination.

Should any of these assumptions prove to be incorrect, additional labor will be billed at your contracted labor rates.

### Quote Summary

| Description                  | Amount            |
|------------------------------|-------------------|
| 6-Month Subscription Pre-Pay | \$4,344.00        |
| <b>Total:</b>                | <b>\$4,344.00</b> |

### Recurring Expenses Summary

| Description                 | Amount          |
|-----------------------------|-----------------|
| Monthly Backup Subscription | \$724.00        |
| <b>Recurring Total:</b>     | <b>\$724.00</b> |

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

**Advanced Intelligence Engineering**

**Wheaton Park District**

Signature:   
Name: Geoff Pearson  
Title: Service Delivery Manager  
Date: \_\_\_\_\_

Signature:   
Name: Mike Benard  
Title: Executive Director  
Date: 8/31/2020

