

Arrowhead Golf Club

Annual Report 2022





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Photos courtesy of: Larry Kmiecik and Matt Nations

ARROWHEAD GOLF CLUB



Clubhouse, Circa 1940

Welcome to Arrowhead Golf Club

In the 1920s, Ralph Weimer and his family built the 18-hole Antlers Club using horse drawn plows and other tools available to farmers at that time. The tees and greens were constructed first followed by ponds and bunkers. One of the ponds surrounded a green, and when viewed from the air, resembled a pair of antlers and the head of a deer or elk. This green and the remnants of the antlers are visible in old photographs of the golf course. In 1929, the club was renamed Arrowhead Golf Club for the many Native American artifacts found on the site during construction. In 1967, the West Course was added to bring the number of holes to the current total of 27.

The Wheaton Park District purchased the course in 1982 from the Jansen family to “preserve 221 acres of open space and to serve as a major recreational area for the community.” Shortly thereafter, architect Ken Killian was hired to redesign the golf course. By the fall of 1988, construction had started on a section of the East Course and by 1990 the first phase had been completed and the driving range was opened. Construction continued for another 11 years as the East Course was finished a couple of years later followed by the South Course.





Executive Summary:

Arrowhead Golf Club's 221 acre 27-hole championship golf course, 50,000 square foot clubhouse, full-service Restaurant & Bar, corporate & social event spaces, and panoramic grand ballroom views have helped establish Arrowhead Golf Club as one of the premiere destinations in the western suburbs.

To provide the most memorable experiences to every guest, the leadership team at Arrowhead is dedicated to ensuring that their staff has the necessary resources & skill sets to not only perform their duties safely & efficiently, but to deliver an unforgettable experience that surpasses expectation .

We are pleased to present the following report of our achievements at Arrowhead Golf Club and hope it serves as a window as to how we continue to make a difference in the lives of those in the community.

ARROWHEAD STAFF

ARROWHEAD STAFF

ADMINISTRATION



Andy Bendy
Director of Special
Facilities



Kim Prazak
Special Facilities
Assistant

FOOD & BEVERAGE OPERATIONS



Sean Curry
Food and Beverage
Director

RESTAURANT



Nathan Bates
Lead Restaurant
Manager



Lucy Vazquez
Restaurant
Manager



Matt Heine
Restaurant
Manager

GOLF



Bruce Stoller
Director of Golf



Andrew Ogata
Head Golf
Professional



Matthew Nations
Head Golf
Professional

KITCHEN



Eric McBride
Executive Chef



Arturo Martinez
Sous Chef



Eric Garcia
Sous Chef



Javier Ortiz
Lead Cook

MAINTENANCE



Justin Kirtland
Golf Course
Superintendent



Jason Kahlstorf
Asst. Golf Course
Superintendent

BANQUETS



Lauren Zomparelli
Senior Catering
Manager



Olivia Englert
Wedding
Coordinator



Aimee Detterbeck
Catering Sales
Manager



Neil DalCerro
Building Engineer



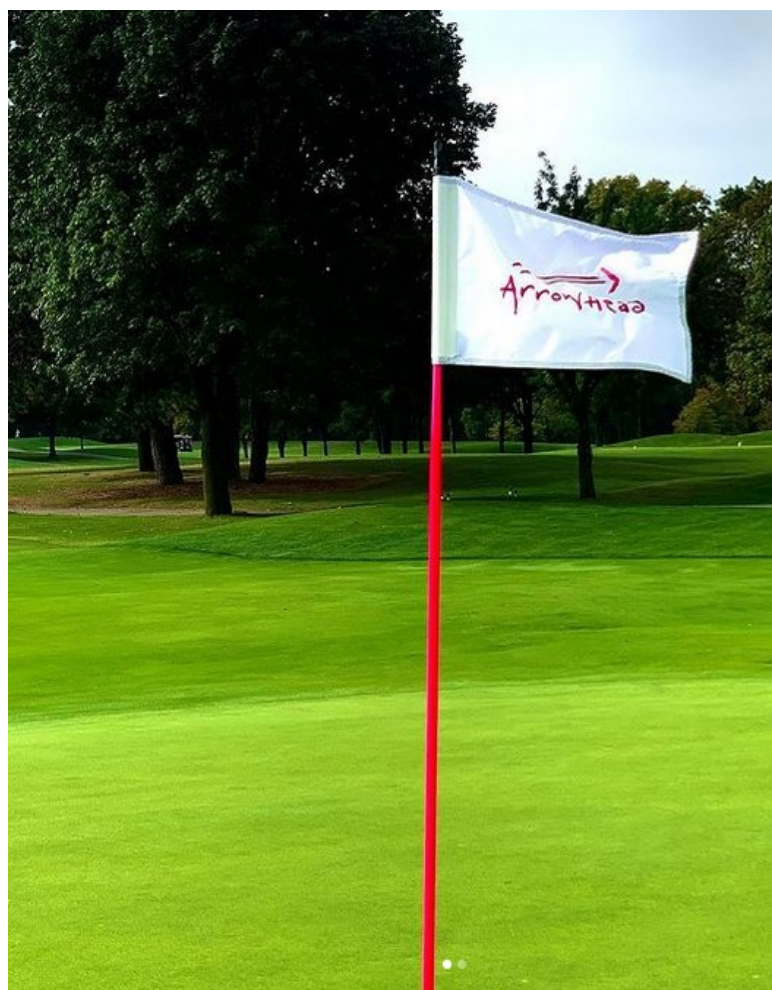
Tom Day
Asst. Building
Engineer



Lois Becker
Senior Catering
Sales Associate

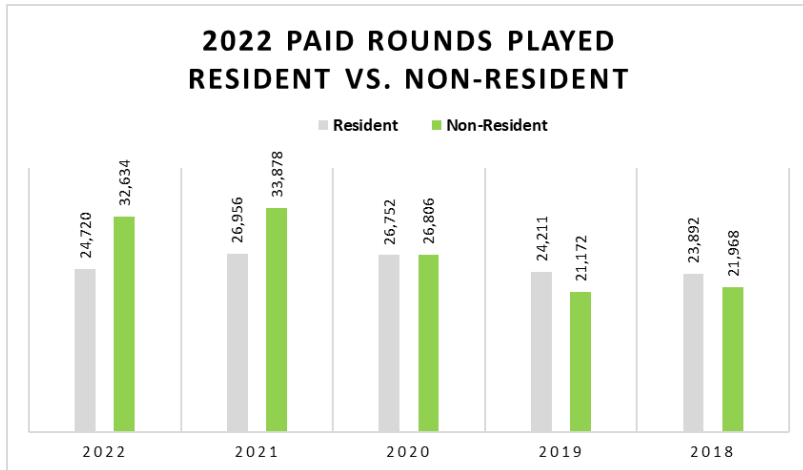


Gabe Coyomani
Operations
Manager

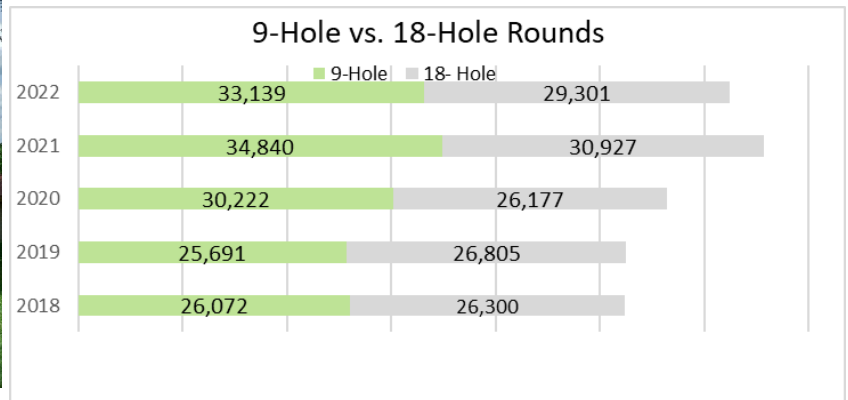


GOLF

ANNUAL PAID ROUNDS

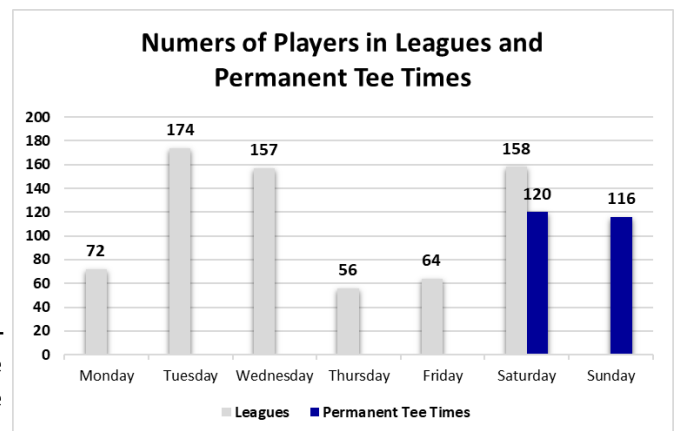


ANNUAL ROUNDS	2022	2021	2020	2019	2018
Rounds	62,440	65,767	56,399	52,496	52,372
Change from Previous Year	-5.10%	16.60%	7.40%	.20%	0.90%



WEEKLY GROUPS

- There were **9** morning leagues that played this year while 8 leagues played on weekday afternoons.
- **79** couples participated in our Couples League in 2022 as registration was up 16% from last year and reached an all-time high.
- **Permanent tee times** play Saturday and Sunday mornings from the first weekend in May through the weekend before Labor Day. Tee times started at 5:30 AM and were completed before 9:00 AM. 120 people played on Saturday mornings while 116 played on Sundays. Approximately **80% off the players are Wheaton Park District residents**. Permanent tee time holders represent some of our most loyal customers and make up the majority of participants in our special events.



GOLF LESSONS



Lesson programs remained strong in 2022 with over 96 percent of adult and junior group lesson spaces filled.

Private 77 student hours

Adult 278 student hours

Junior 244 student hours



GOLF OUTINGS

Golf outing business continued to be extremely strong as companies and organizations regrouped after COVID. We remain conscious of the need to balance these events with the need to maintain availability for residents and other open play.

The large outing season spanned almost five months with the first event happening in mid-May and the last one taking place in early October. We hosted 25 large events (100+) of which five used all 27-holes, nine mid-size events (50-99) and 11 small events (under 50) that included some form of food and beverage package with their event.

We also hosted over 60 golf only events that required some form of prior planning and/or day of set-up by staff. The vast majority of these groups ended up either in the restaurant or on the terrace behind the halfway house.

DRIVING RANGE

	2022	2021	2020
Pro Shop Range Sales	\$ 66,820	\$ 59,854	\$ 37,757
Range Machine Sales	\$119,562	\$130,056	\$100,770
Total Sales	\$186,382	\$189,910	\$138,527



SPECIAL EVENTS AND TOURNAMENTS

Arrowhead hosts a variety of special events throughout the year for the enjoyment of our regular customers and other guests. Following is a summary of these activities:

Club Championship-The annual Club Championship took place on September 10th with 27-holes played on one day. 41 players took part in the championship with winners including Joe Vath, Tom Buhmann, Steve Brown and Mark Baggio.

3-Person Scramble- This continues to be our most popular event of the season with 54 players competing this year. It is a handicapped event which pits three person teams against each other in a scramble format and concludes with lunch.

Brutal Cup- The format was changed this year to a Modified Alternate Shot with 32 players taking part. A high temperature of 60 degrees made the day anything but "brutal", but strong winds kept play challenging. The event concluded with a buffet lunch and drinks in the Champions Room.

CanHead Cup- This Ryder Cup style event consists of a team from Arrowhead competing against a team from Cantigny. 18 holes were played at each facility with contestants sharing a meal after each round. The teams tied this year and the cup will split time between the two courses.

Divot Days- We hosted one event in 2022 which allowed us to fill thousands of divots in a short period of time. High school golf team members took part in this event. A second night was scheduled later in the year but was rained out.

Range Days- We hosted two of these events which sees large groups of volunteers comb through the areas around the driving range in search of balls that cannot be picked mechanically. One event was staffed by employees volunteering their time while the other saw the Wheaton North Boys Golf Team showing up to assist. Over 5,000 balls were recovered on these two evenings.

Trophies are awarded to winners and runners up in the Club Championship but most prizes are paid out in gift certificates to the Pro Shop in order to boost sales.

CROSS COUNTRY SKIING

The golf course stays busy even during the winter months when conditions allow us to groom trails without damaging turf. Cross country trails provide skiers of all ability levels an opportunity to enjoy the beautiful scenery while spending time outdoors. Guests that own their own equipment can hit the trails free of charge or they can rent boots, skis, & poles on site. We started taking reservations for the first time during COVID and received such positive feedback that the practice will continue. Six people every 10 minutes hit the sweet spot for reservations and made it possible to service customers with minimal wait times.

We sold 852 rentals over 17 days of skiing resulting in revenue of \$20,331. It was the second most profitable ski season in the last dozen years.



MERCHANDISE SALES



	2022 Gross Sales	2021 Gross Sales	2022 Profit Mar- gin	2021 Profit Mar- gin	2022 Profit Dollars	2021 Profit Dollars
Hard Goods	\$12,749	\$5,981	72.3%	18.1%	\$9,215	\$1,082
Golf Balls	\$77,652	\$67,458	28.5%	28.7%	\$22,106	\$19,381
Soft Goods	\$72,690	\$61,319	36.9%	38.9%	\$26,828	\$23,883
Total Sales	\$163,091	\$134,758	35.7%	32.9%	\$58,149	\$44,346

Soft goods consist of wearables such as apparel and headwear while hard goods are equipment such as golf bags and golf clubs.

METEOROLOGICAL CONDITIONS



Days Closed in 2022:

There were **five days** from May through September when the course was closed (less than 37 rounds played, as defined by the National Golf Foundation) due to weather. The long term average is three closures during this time period each year.

Meteorological Conditions for 2022:

Timing of precipitation and forecast can have an impact on rounds played as can temperature and wind speed. In our experience, precipitation of .04" or more has resulted in negative impact on rounds played on any given day.

January: Cold and dry with less than half the normal precipitation.

February: Another cool month with abundant sunshine and slightly above average snowfall.

March: **Slightly above normal temperatures and wet with rainfall up over 50 percent from the long term average.**

April: **The second cloudiest April on record with precipitation 42 percent above normal and only nine days reaching the long term average.**

May: A cool and damp start moderated after the 15th.

June: Seven days with temperatures at or above 90 degrees with precipitation down 35 percent from normal.

July: Eight days with thunderstorms in the area.

August: Officially, precipitation was only half of average. However, a number of isolated storms hit the course and pushed our totals slightly above normal.

September: Heavy storms again pushed precipitation totals in our immediate area slightly more than 30 percent above normal.

October: Half the expected precipitation and near normal temperatures.

November: High temperatures hit 70 degrees or more on five of the first 10 days.

December: Only half the normal snowfall as winter got off to a slow start.

The long term average for meaningful precipitation in our area as been 69 days per year. There were only 49 such days in 2022 although over 40 percent (20) of them occurred in April and May.

Meteorologic winter (December-February) was the sunniest in 20 years.

Meteorological autumn (September—November) only saw half the normal precipitation as our area entered the first stages of drought.

Total precipitation in 2022 was 5.9inches (15%) below normal while temperatures were very near the long term average..

GOLF COURSE PROJECTS

A total of **793 feet** of drainage was added or repaired as we continue to improve this vital function year after year using in-house labor as time permits. Projects were done on holes 3, 6, 7 and 9 on the West course as well as holes 11, 12 and 16 on the East.

Bridges on number 4 South and 13 East had all decking boards replaced.

A new tee box was added on number 9 West and the two existing tees were stripped and leveled to provide a better playing surface.

The Parks Department designed and built a new starter house to replace one that was originally built over 20 years ago. The new structure is wired for internet access to give staff up to the minute updates to the tee sheet, and also features a climate controlled environment to keep them comfortable in all weather conditions.

A pond bank stabilization project was completed on holes 4 and 8 on the West course. Pond edges had deteriorated since the course was last renovated and the area was becoming unsafe for golf car traffic.

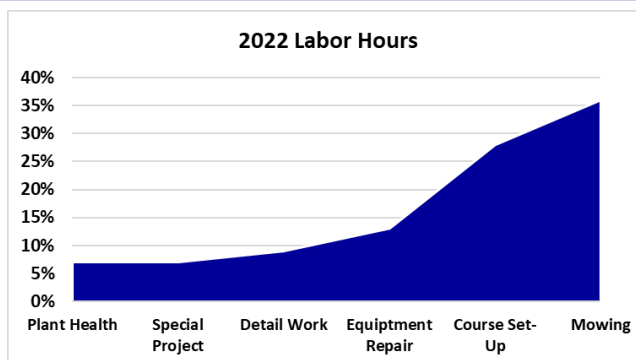
The roof and insulation in the maintenance building were repaired. The roof had started to leak and water had caused the insulation to begin sluffing off throughout the building.

Golf Course Projects	2022	2021	2020	2019	2018	TOTAL
Renovation Expenses	\$378,569	\$61,456	\$380,775	\$52,416	\$118,198	\$991,414
Capital Equipment Purchase	\$158,687	\$0	\$0	\$158,057	\$108,347	\$425,091

GOLF COURSE MAINTENANCE

- Detail work includes filling divots in fairways, edging bunkers, bunker repair, leaf and debris removal, maintenance of clubhouse landscape, blowing cart paths and parking lot, and trimming around sprinkler heads, yardage markers, trees and walls.
- Greens are mowed daily while tees, fairways, approaches, and collars are mowed two days per week. Rough mowing is an ongoing daily task, banks are mowed twice per week and the range, entrance and Off the Street Club are mowed weekly.
- Special projects are those tasks that are not part of the weekly routine. Some of these items are one-time fixes while others occur occasionally throughout the year. These tasks include: irrigation repairs, tree trimming, drainage work, tee construction, bunker face repair, stone work, sod replacement, sanding and painting.
- Equipment maintenance is the backbone of any operation. Blade sharpening, engine maintenance and all repairs are done in-house. We employ a full-time mechanic who is responsible for maintaining all equipment and golf carts.
- Staff continues to work toward limiting overtime whenever possible. There are times when weather events such as floods and off hours snowfall make it difficult to avoid, but minimizing the impact on the bottom line is always a priority.
- Course set-up tasks are done daily and include changing cups, moving tee markers, collecting trash, raking bunkers, and dragging fairways to remove dew.
- Plant health involves the application of chemicals and fertilizer as well as hand watering. Staff continues to use generic chemicals in an attempt to conserve resources whenever possible without jeopardizing plant health.

	Golf Maintenance Overtime
2022	\$2,618
2021	\$3,445
2020	\$5,770
2019	\$4,982
2018	\$4,432



	Chemicals and Fertilizers
2022	\$164,372
2021	\$162,025
2020	\$152,229
2019	\$141,627
2018	\$128,862

GOLF COURSE LABOR COMPARISON

Pro Shop Wage Comparison

	PT Wages	FT Wages	Total
2022	\$188,344	\$180,587	\$368,931
2021	\$180,371	\$172,315	\$352,686
2020	\$123,407	\$153,710	\$277,117
2019	\$123,721	\$160,308	\$284,029
2018	\$121,533	\$154,765	\$276,298

Golf Wage Comparison Full-time golf staff continue to cover and support Pro Shop shifts as well as join as cart attendants during golf outings in order to keep part-time wages within budget. The increase in part-time wages is due to the continued annual increase of the minimum wages and was slightly offset by a decrease in staffing needs due to the shorter season in 2022.

Pro Shop staff is responsible for taking tee times, checking in guests, assisting with merchandise sales and display and a wide variety of other tasks that help our customers enjoy their time at Arrowhead.

Minimum wage increase from \$8.25 in 2018 to \$12.00 in 2022

Starters are responsible for making sure that players have paid before being directed to the proper tee. They make sure the tee time schedule is maintained, that players are paired together when appropriate and that daily rules for play are explained.

Rangers are responsible for making sure that play proceeds at an acceptable pace, players are following the rules of play for the day as well as observing the commonly accepted rules of golf etiquette. They are also responsible for maintaining on course water stations.

Cart attendants are responsible for keeping a clean supply of carts available for our guests at all times. They pick the driving range, clean range balls and maintain the tee line.

BUILDING MAINTENANCE AND CUSTODIAL SERVICES

- Cleanliness and sanitation continued to be an important part of the services provided by the custodial staff. Special attention was again paid to restrooms, door handles and any other area of high traffic.
- Floors include sweeping, mopping, vacuuming and polishing of all stairs and floors throughout the building.
- Bathrooms include cleaning and restocking supplies of the nine bathrooms in the clubhouse. These are checked regularly throughout the day by custodial staff and in the evenings by housemen and restaurant staff.
- Windows are cleaned on a regular basis. Windows on public access doors are cleaned every day and other windows are cleaned on a rotating schedule based on location. Door knobs throughout the building are also sanitized throughout the week.
- Dusting is done every day as part of routine cleaning. Picture frames, furniture, display cases and light fixtures are part of the rotation.
- Painting and minor drywall repair is done on a regular basis to touch-up damage done during the normal course of business.
- Light bulbs are checked daily and replaced as needed.
- Drains are sanitized and flushed on a regular basis to maintain freshness and to ensure that they stay open.
- Offices are checked regularly for trash and other minor cleaning and repairs.
- Preventative maintenance takes place on an almost daily basis. Work is routinely done on kitchen equipment and HVAC units in order to keep these vital pieces of the operation in top condition.
- Miscellaneous tasks are often part of an employee's workday when another employee or guest requires assistance with something. This includes snow removal in the winter months and assistance with equipment repairs throughout the year.



BUILDING MAINTENANCE PROJECTS

- Installed an additional tilt skillet in the restaurant. The work included re-piping the gas line and reconfiguring the Ansul system.
- Built out the old Pelican Golf space to house an expanded cross country ski shop. The project included creating a new storage area as well as converting an old storage space into a workshop.
- Removed drywall and supporting structure from under the patio before the perimeter was completed with painted plywood.
- Re-wired bar televisions so they could be more easily controlled by staff. The project included the installation of six new televisions.
- Installed additional security cameras to cover areas of the building and parking lot.
- Purchased, picked-up and installed a new walk-in freezer for Cosley Zoo.



AUDUBON SANCTUARY PROGRAM

Certification is not the end. We will look to continue educating the public about our efforts in regard to sustainability and the environmental practices we are implementing, as well as showing golfers how they can help to limit their impact on the environment. This may be done using displays in the clubhouse and/or around the property, conducting seminars or using the displays on our GPS units.

Recertification is required every three years to maintain the designation so we will be starting down that path in the next couple of years.



GOLF MARKETING


It is important that Arrowhead maintains its presence in the many credible and trusted golf publications, radio shows and golfer websites. These include the following:

Golf Chicago Magazine
Chicago District Golf Association (CDGA)
Golftrips.com
Golfcourseillinois.com
Discoverdupage.com
Roryspearsradio.com
Wheaton Park District Seasonal Program Guide & Website

An article was published in the Spring issue of Golf Chicago Magazine. CDGA distributed two offers to their members featuring driving range and cart specials at Arrowhead. We distributed eblasts each month and posted regularly on social media to announce course opening and closing, special rates, tournaments and events, pro shop offerings and any new developments/construction on the course.

CDGA.ORG

Featured Offer



ARROWHEAD GOLF CLUB
SPECIAL RESIDENT RATE

Arrowhead Golf Club encompasses 27 holes, surrounded by Forest Preserve with white tour sand bunkers, lighted driving range and pro shop. The adjacent clubhouse features a restaurant with indoor and outdoor dining overlooking the golf course. Lessons, leagues and tournaments available. Tee times available at arrowheadgolfclub.org. CDGA members receive the resident rate of \$68 for 18 holes of golf including a cart, a savings of \$15 off the standard rate. This offer is available Monday-Thursday from 1:30 - 4 p.m. Expires 9/30/22.

[\[MEMBERS MUST LOGIN TO REDEEM \]](#)

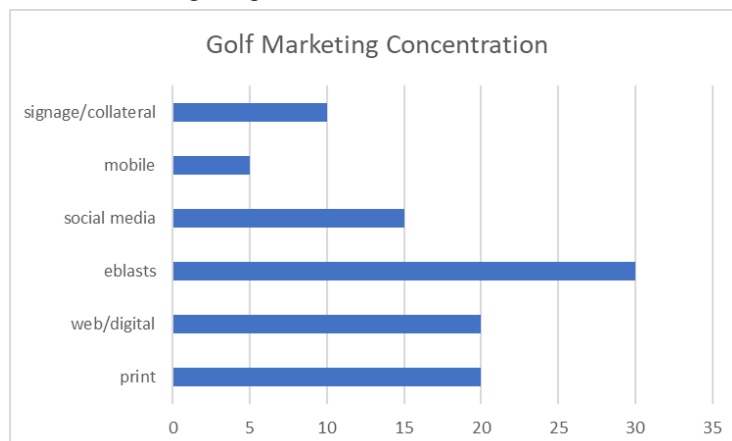
CDGA Member Perks Partners

A CDGA membership just got better. With the launch of the new and improved **CDGA Member Perks** program, CDGA members now have access to more benefits than ever before. More than 40 CDGA Member Perks partners are extending exclusive offers to our 90,000+ members.

You must be an active CDGA member and logged in to access to the redemption instructions for the offers listed below. You can log in using the "Members Must Log In To Redeem" links below.

[CLICK HERE](#) to become a CDGA member if you are not already a CDGA member.

A breakdown on where our marketing budget is allocated



**2022 Arrowhead Collage
Golf Marketing
Social Media**



2022 Arrowhead Collage

Golf Marketing

E-Blasts



[Restaurant and Bar](#)

[Golf](#)

[Weddings & Events](#)

The Golf Course is officially closed for the season!



We are grateful for an amazing season and look forward to seeing you in our restaurant this winter and back on the course in the spring.

Visit the Pro Shop for all of your golf gifting needs. Winter hours are Monday - Friday from 10A-5P and Saturday & Sunday 11A-3P. Closed on Thanksgiving, Christmas Eve & Day and New Year's Eve & Day.

Did you know you can Cross-Country Ski at Arrowhead?

With a 6" snow base, you can ski along our serene, designated trails. Rental equipment is available, including skis, boots and poles.

Stay up to date at our [weather hotline](#) for trail conditions.



[Weather Hotline](#)



RESTAURANT



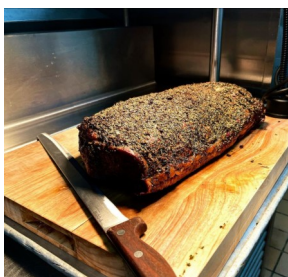
RESTAURANT MENUS

The past year and a half of closures and half capacities, 2022 opened the world back up and people were back filling the seats of Arrowhead enjoying Chef's seasonal menus and fine cocktails. The restaurant had two menus this year, a spring and fall version filled with guest's favorites like the Chicken Salad, Summer Power Salad and the Smoked Turkey Panini. Each menu is accompanied by a beer, wine and cocktail list that fits the fare and engages our craft beer and locally sourced liquors crowd. Some of their favorites were the spicy margarita, paloma, raspberry smash, winter white rum and a chocolate martini. Nothing warms the hearts of the Arrowhead staff more than to have our community back in our home.



RESTAURANT FOOD AND BEVERAGE SALES

	Number of Orders	Percentage of Orders	Total Dollars	Percentage of Dollars
Starters	14,908	16%	\$81,332	7%
Soups and Salads	20,305	20%	\$200,371	17%
Sandwiches & Burgers	39,176	42%	\$571,217	48%
Entrees	10,267	11%	\$224,073	19%
Sides	2,560	3%	\$15,049	2%
Desserts	3,290	4%	\$22,361	1%
Breakfast	747	1%	\$7,272	1%
Prime Rib	2,468	3%	\$68,697	5%
Totals	93,721	100%	\$1,190,372	100%



Alcohol Sales	Number Sold	Dollars Sales	Percentage of Dollars Sold
Draft Beer	40,864	\$270,705	31%
Liquor	26,639	\$262,639	30%
Wine by the Glass	17,699	\$165,087	19%
Beer-Bottle	16,918	\$81,463	9%
Wine by the Bottle	1,589	\$36,698	4%
Soft Drinks	21,020	\$50,535	6%
TOTALS	124,729	\$867,127	100%



OPENTABLE RESERVATIONS

Arrowhead continues to use OpenTable as the restaurant's electronic reservation system. Guests are able to make reservations over the phone, online, text updates on the status of their reservations and leave a review after the meal. In 2022 there were 66,244 guests that dined at Arrowhead.

KenK Reviewed 11/3/2022 · Visited 11/2/2022 · would recommend

The overall service was excellent. Server was pleasant and attentive. Someone came to our table from the kitchen to confirm a modification to the order. The same kitchen staff came to our table to make sure we all enjoyed our meals.

Categories: Good for special occasions, Innovative, Romantic

Aggregate Ratings



FOOD	4.5
SERVICE	4.6
AMBIENCE	4.5
VALUE	4.2
NOISE	Moderate



FOOD	5
SERVICE	5
AMBIENCE	5
VALUE	4
NOISE	Energetic

GEORGE Reviewed 8/31/2022 · Visited 8/30/2022 · would recommend

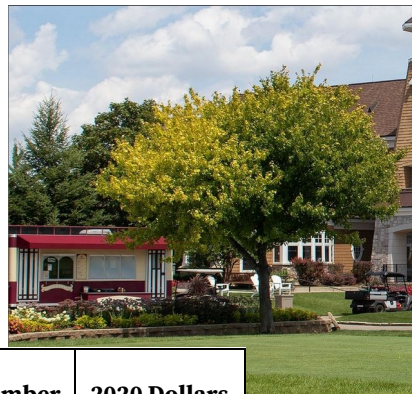
Waitress was fan-tas-tic. She checked on us frequently and asked the right questions. In fact, everyone was very nice.

Categories: Great for scenic views

[Send a reply](#)

HALFWAY HOUSE AND BEVERAGE CART

Both the Halfway House Trolley and Beverage Cart welcomed golfers and guests alike for refreshments. The terrace continues to be an oasis to refresh or review golf scores. It also serves as a resting area for parents with children taking lessons or neighbors simply enjoying the views. The menu is updated annually to stay in line with the popular beverages and competitive pricing.



	2022 Number Sold	2022 Dollars Sold	2021 Number Sold	2021 Dollars Sold	2020 Number Sold	2020 Dollars Sold
Soft Drinks	15,290	\$49,103	18,281	\$56,331	18,280	\$54,937
Food Sales	13,185	\$56,478	14,230	\$56,739	12,303	\$46,365
Liquor	10,490	\$70,508	9,580	\$67,430	8,830	\$66,451
Beer, Domestic/ Craft, Seltzers	27,925	\$207,914	33,910	\$218,206	30,326	\$208,662
TOTALS	66,890	\$384,003	76,001	\$398,706	69,739	\$376,415

RESTAURANT EVENTS



Valentine's Day Executive Chef Eric dazzled guests with a \$75 four course dinner for two over the Valentine's Day weekend. The dinner featured shrimp cocktail, raspberry almond salad, chateaubriand, butter poached lobster and New York cheeses cake with sparkling rose toast.

Mardi Gras always a popular season at Arrowhead, this year's menu featured Chicken & Andouille Sausage Gumbo, Shrimp Po' Boys and Jambalaya!

Thanksgiving The Thanksgiving Buffet was held in the restaurant this year. A traditional Thanksgiving buffet served 330 people. It featured some of the holiday favorites: roasted turkey, poached yams, sage sausage stuffing, Mac and cheese, salads, tomato bisque soup, assortment of desserts.

Chef's Specials Chef ran weekly specials to display their superb culinary skills that wow'd guests with the Southwest Salad, Smoked Turkey Panini, Pork Nachos., which all ended up on the lunch & dinner menus.

Rewards Program frequent diners' program that pays 3% back to our customers on all F&B purchases. We have currently over 100 people signed up. Members enjoy earning points and redeeming them for \$\$ on future visits.

Oktoberfest stays incredibly popular as chef's menu offers authentic and delicious German-Bavarian food. During this time, we also offered multiple Oktoberfest style beers, domestic and imported.

Lucky Lunch Box annual promotion that allows patrons to participate in fun raffles for free prizes. It gives AGC an opportunity to collect additional contact information and expand our email database to use for future promotions.

St. Patrick's Day menu offered a corned beef and cabbage plate, Irish Stew and Shepherd's Pie. Along with green beer on draft to wash it down.

Holiday Gift Wrapping was a huge success with many comments from guests about what a unique and thoughtful service we offered. Guests received complimentary gift wrapping while they dined (with a minimum purchase) and donations were collected benefitting the Museum.

Mother's Day the restaurant hosted an ala carte menu that showcases our popular fare from the lunch menu and specialty breakfast items to impressed the moms. Chef's Crème Brulee french toast, corned beef hash and eggs, Chesapeake Bay crab cakes and BBQ salmon were some of the most popular items.

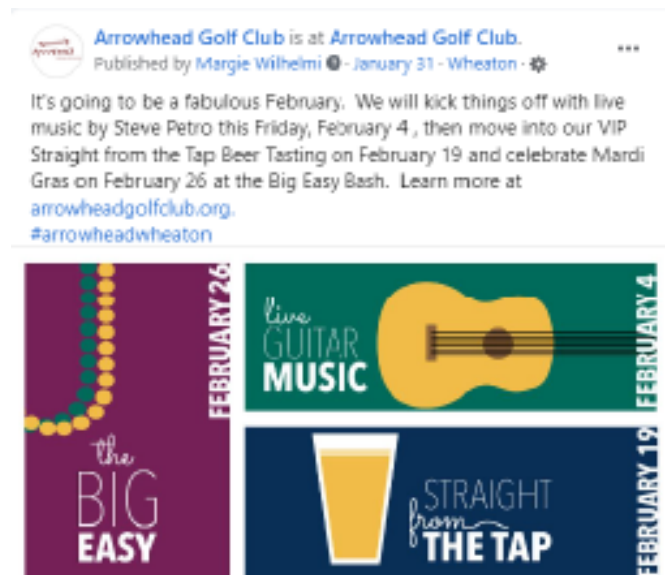
Live Music picked back up in the restaurant. On the third Friday of the month guests can jam out to local bands on stage.



FOOD AND BEVERAGE WAGE COMPARISON

<u>Sales (Food & Beverage Only)*</u>	2022	2021	2020	2019	2018
Restaurant Food & Beverage Sales	\$2,176,956	\$2,401,115	\$1,613,659	\$2,567,041	\$2,579,025
Banquet Food & Beverage Sales	\$2,083,769	\$1,439,779	\$328,532	\$1,896,827	\$2,052,018
Total Food & Beverage Sales	\$4,260,725	\$3,840,894	\$1,942,191	\$4,463,868	\$4,631,043
*excludes premium service, room charges, addl. service fees, etc.					
<u>Banquet</u>	2022	2021	2020	2019	2018
Banquet Servers	\$275,652.41	\$126,967.58	\$35,045	\$68,344	\$90,509
Banquet Bartenders	\$13,682.25	\$10,862.56	\$2,019	\$4,545	\$2,400
Sales Asst.	\$25,660.41	\$15,941.33	\$14,072	\$42,201	\$38,030
Houseman	\$41,842.88	\$21,085.31	\$12,955	\$40,643	\$56,847
Total Banquet Part-Time Labor	\$356,837.95	\$174,856.78	\$64,091	\$155,733	\$187,786
Part-Time Bqts Labor % from Total Bqts F & B Sales	17.12%	12.14%	19.51%	8.21%	9.15%
Banquet Full-Time Labor Salaries*	\$241,285.18	\$215,999.90	\$213,610	\$211,034	\$285,184
Full-Time Bqts Labor Salaries % from Total Bqts F & B Sales	11.58%	15.00%	65.02%	4.73%	13.90%
*Includes F & B Director (Salary split equally Bqts & Rest)					
<u>Restaurant Front House</u>	2022	2021	2020	2019	2018
Restaurant Servers	\$136,923.65	\$94,948.73	\$75,172	\$99,765	\$108,766
Restaurant Bartenders	\$35,389.00	\$7,771.92	\$24,436	\$19,559	\$19,427
Restaurant Host/Hostess	\$62,714.25	\$32,387.12	\$21,802	\$45,576	\$35,485
Restaurant Busser/Runner	\$66,651.08	\$34,958.20	\$37,156	\$69,094	\$64,931
Total Restaurant Part-Time Labor	\$301,677.98	\$170,065.97	\$158,566	\$233,994	\$228,609
Part-Time Restaurant Labor % from Total Rest F&B Sales	13.86%	7.08%	9.83%	9.12%	8.86%
Restaurant Full-Time Labor Salaries*	\$173,250.81	\$156,608.19	\$167,395	\$229,475	\$216,052
Full-Time Rest Labor Salaries % from Total Rest F & B Sales	7.96%	6.52%	10.37%	8.94%	8.38%
*Includes F & B Director (Salary split equally Bqts. & Rest)					
<u>Kitchen</u>	2022	2021	2020	2019	2018
Dishwasher (includes Contractual fees, see below*)	\$154,119.90	\$81,402.23	\$62,995	\$172,150	\$216,115
Line Cooks	\$142,720.66	\$114,461.00	\$168,833	\$348,897	\$357,098
Prep Cooks	\$75,361.50	\$73,185.27	\$38,207	\$50,100	\$58,466
Total Part-Time Kitchen Labor	\$372,202.06	\$269,048.50	\$270,035	\$571,147	\$631,679
Part-Time Kitchen Labor % from Total F & B Sales	8.74%	7.00%	13.90%	12.79%	13.64%
Kitchen Full-Time Labor Salaries	\$293,667.69	\$225,121.06	\$170,269	\$272,546	\$244,660
Full-time Kitchen Labor % from Total F & B Sales	6.89%	5.86%	8.77%	6.11%	5.28%
Overall Part-Time Labor	\$1,030,717.99	\$613,971	\$492,692	\$960,874	\$1,048,074
Part-Time Labor % from Total F & B Sales	24.19%	15.99%	25.37%	21.52%	22.63%
Overall Full Time Labor	\$708,203.68	\$597,729	\$551,274	\$713,055	\$745,896
Overall Full-Time Labor % from Total F & B Sales	16.62%	15.56%	28.38%	15.97%	16.11%

2022 Arrowhead Collage Restaurant Marketing Social Media



2022 Arrowhead Collage Restaurant Marketing E— Blast

Savory entrees, comfort foods & desserts

No images? [Click here](#)

Menu as it looks in person

Menu as it looks in person



[Restaurant and Bar](#)

[Golf](#)

[Weddings & Events](#)

[Restaurant & Bar](#)

[Golf](#)

[Weddings & Events](#)



NEW MENU



[Lunch Menu](#)

[Dinner Menu](#)

[Wines, Cocktails & Desserts Menu](#)

[Request a Reservation](#)

Lenten Specials start today, March 2



Fish Fry | Mahi Tacos | BBQ Salmon | Shrimp Scampi
Weekend Crab Cake Specials

[Reservations](#)

St. Patrick's Day Menu starts March 11





BANQUETS

BANQUETS AND EVENTS

Banquets had a very successful year. It was rewarding hosting a large amount of events this year after many canceled and postponed in 2020 & 2021. Arrowhead hosted 5 postponed weddings this year. Bridal parties were thrilled to finally have their dream weddings at Arrowhead. Social events picked up this year with 141 more than 2021. These are made up of baby showers, bridal showers, birthday parties, Christmas parties, etc. Staff saw an increase in off-site events which are held at Cosley Zoo and the DuPage Country Historical Museum. Arrowhead provides the bar and staffing for events held at these facilities.



2022 Events Categorized by Type and Volume :

	Corporate	Social	Wedding	WPD	Golf	Off-Site	Monthly Totals
Jan	3	16	1	0	0	1	21
Feb	7	23	0	4	0		34
Mar	14	26	1	2	0	1	44
Apr	11	30	2	2	1		46
May	10	40	4	2	3		59
June	7	29	9	3	9		57
July	12	24	6	0	7		49
Aug	10	35	7	1	10	1	64
Sep	12	24	9	1	17	1	64
Oct	11	19	7	0	4	2	43
Nov	11	19	4	3	1		38
Dec	7	51	3	2	0		63
Totals	115	336	53	20	52	6	582

WEDDING CEREMONIES

As we have seen in years past, the trend to have ceremonies at Arrowhead increased throughout 2022. For many couples, the outside ceremony space is their first choice and they find comfort in knowing we have a beautiful indoor space as back up.



	Ceremonies at Arrowhead			
	2022	2021	2020	2019
Outdoor	28	36	8	18
Indoor	5	5	2	9

COCKTAIL HOURS & DRIVING RANGE PARTIES

In 2022, wedding couples continued to love hosting their cocktail hours outside on the golf patio for the first hour of their wedding. We hosted eight outdoor cocktail hours.

Driving Range parties also started to make a comeback during the summer,



BANQUET HOSTED EVENTS

The annual Easter and Mother's Day Brunches returned in 2022 hosted in the Grand Ballroom.

Easter Sunday brought out 472 guests, many who have called Arrowhead their home during the holidays were thrilled to be back in person. The Easter bunny walked around handing out Easter eggs to kids and taking photos.

Mother's Day had 467 guests who dined at our buffet featuring carved ham, breakfast items, salads, seafood, and an assortment of pastries.



Wedding Showcase



The banquets team hosted their annual wedding showcase, Be Mine Wedding Divine on February 20 from 1pm—5pm. There were 95 tickets sold to couples and the public. There was one wedding booked for 2023. The couple explained that the showcase made them feel like they found the perfect venue. The Grand Ballroom was packed with 22 vendors from hotels, bakeries, florists and event planners. Couples always appreciate the inspiration the showcase brings and many brought the showcase inspiration to their wedding day with upgraded linens, charger plates and ceiling drapery.

DUELING PIANOS

Arrowhead hosted a Dueling Piano Dinner on February 11 with The Windy City Dueling Pianos and it was a hit. 183 tickets sold out weeks in advance. Guests enjoyed dancing and singing along to the popular songs battled out between the two musicians. Guests dined on Chef's signature Arrowhead salad, Chateaubriand and New York style cheesecake.



THE BIG EASY BASH



Our Mardi Gras dinner had 83 guests come out in their purple, green and gold to enjoy an evening of live music from Zydeco Voodoo. This Cajun lovin' crowd enjoyed gumbo, jambalaya, shrimp & grits while dancing the night away.

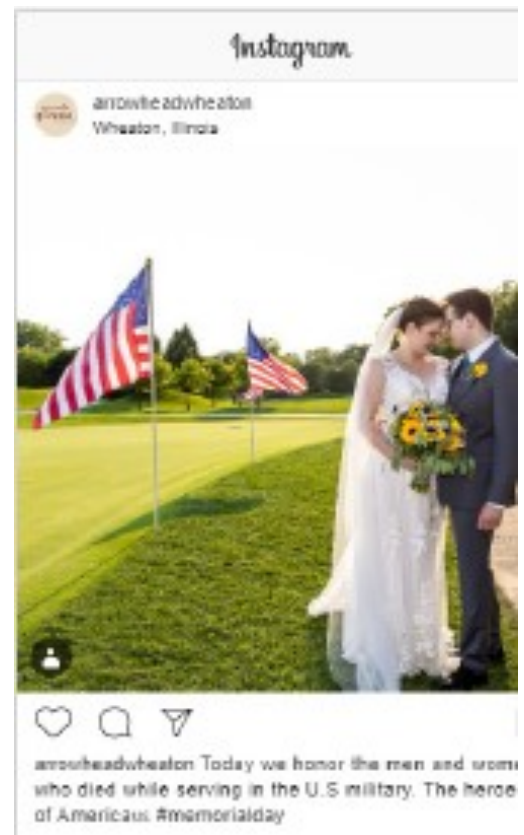
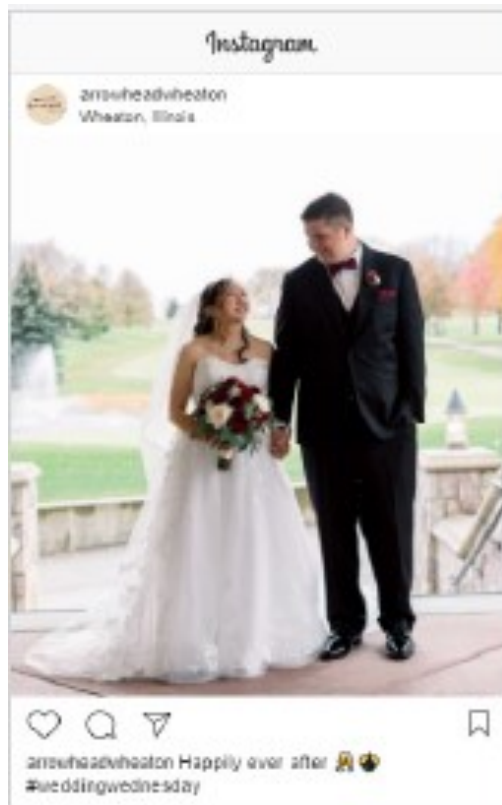


MURDER MYSTERY

Arrowhead and The Murder Mystery Company teamed up to host 98 guests at the Murder at the Masquerade! In-between a three course meal, guests interacted with each other to find clues and solve the mystery. At the end of the event awards were handed out to the best actor, best dressed, who solved the mystery and who was the furthest from solving.



2022 Arrowhead Collage Banquet Marketing Social Media



2022 Arrowhead Collage Banquet Marketing E-Blasts

Discover More About Us

Arrowhead
GOLF CLUB

Restaurant & Bar Golf Club Meetings & Events

Lenten Specials start today, March 2

LENTEN SPECIALS

PEACHY | MATH TUES | BBQ SALMON | SHIMP SCAMPI
Weekend Crab Cake Specials

Reservations

St. Patrick's Day Menu starts March 11

HAPPY ST. PATRICK'S DAY!

WITH SHIMP-BARBECUE SOUP, CORNED BEEF, GREEN BEANS & THE CARLSON HOUSE LAMB LEG

Easter Brunch

Celebrate Easter!

Sunday, April 17 | Seatings at 11A & 2P

Brunch menu features multiple stations including breakfast items, salads, savory entrees, seafood, dessert plus an assortment of bread and pastries.

Adults: \$65 per person, kids 5-12: \$32 per person, under 5 free. Includes tax and gratuity.

Reservations at 630.653.5802

Masquerade Murder Mystery Dinner

MURDER MYSTERY DINNER

Friday, April 22 | 6:30-9:00P

Enjoy a special three course dinner and help solve the murder at the dinner in this Masquerade Dinner and get this with a look at tracking down the crime before the masked murderer gets away.

\$75 per person, purchase a table of 6 and receive a \$5 discount per person.

Make

Arrowhead
GOLF CLUB

Arrowhead Golf Club is a private club and is not open to the public. For more information, please contact the club at 630.653.5802.

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Arrowhead
GOLF CLUB

CELEBRATE MOTHER'S DAY

Sunday, May 8 | Seatings at 11A & 2P

BUFFET MENU

BREAKFAST STATION
applewood smoked bacon
pork sausage
breakfast potatoes
blueberry blintz
crème brûlée french toast
garden vegetable frittata
fluffy scrambled eggs
artisan cheese display with crackers
fresh fruit salad with garden mint
assorted yogurt parfaits

BREADS AND PASTRIES
cinnamon sugar donut holes
chocolate croissants
petite croissants
mini danishes

SEAFOOD STATION
shrimp cocktail, lemons, cocktail sauce
smoked salmon, red onions, capers, mini bagels
and cream cheese

SALAD STATION
grilled asparagus, lemon
haricot vert with bacon and gruyere cheese
caprese of heirloom tomato and
boconocini mozzarella
rotini pasta salad
caesar salad with caesar dressing
shrimp salad, arugula, tomatoes, olive,
lemon vinaigrette

SAVORY STATION
boneless breast of champagne chicken with tarragon
herb roasted shrimp with cheese ravioli
and sundried tomato cream sauce
molasses glazed smoked ham
bourbon bbq salmon
sliced sirloin of beef with natural jus
gratin of red potatoes with aged cheddar cheese
green beans sautéed with lemon butter

KIDS STATION
chicken fingers
mac and cheese
tater tots


DESSERT STATION
petit fours
assortment of cakes
tortes and pies

\$65 for adults including tax and gratuity
\$32 for kids 5-12 including tax and gratuity
Kids under 5 are free

Call 630.653.5802 for reservations.

FACILITY MARKETING

Promoting golf, events ,and the restaurant collectively are essential as each operation has seen overlap in their audiences. Marketing initiatives across all are typically granular in focus and has allowed us to build a large customer base and community audience.



arrowheadwheaton

Following

M

741 posts

1,547 followers

319 following

Arrowhead Golf Club

Golf Course & Country Club

Golf. Events. Dining

Magnificent Views

Irresistible Flavors

Unforgettable Memories

linktr.ee/arrowheadwheaton

Facebook Page reach


304,697

6.2%

Instagram reach

5,592

24.6%



Arrowhead Golf Club

\$\$ · Golf Course · 3.6 out of 5 · 12.7 mi · 3.9K followers

- i

Friendly faces, great service and accommodations located in the heart of DuPage County. Golf, weddin
- ☰

10+ posts in the last 2 weeks

Top Ten Referral Sites

- Facebook | 702
- Yelp | 510
- Wheatonparkdistrict.com | 448
- Discoverdupage.com | 386
- Cdga.org | 298
- Theknot.com | 252
- Apple Maps | 182
- Opentable | 181
- Marcandmindy | 153
- Herecomestheguide.com | 143

Arrowhead ‘s Web Page

Total Users: in 2022: 162,497

Most frequently visited pages:

- Home page | 205,778
- Golf Main | 37,644
- Menus | 31,713
- Restaurant & Main Bar | 24,394
- Golf Rates | 18,458
- Reservations | 16,541
- Weddings & Social Events | 16,114
- Course/Scorecard | 13,692
- Wedding & Social Event Pricing | 10,424
- Cross-country Skiing | 8,362

Top Cities that visited Arrowhead’s Social Media Pages

- Wheaton 15.6%
- Naperville 5.8%
- Chicago 5.3%
- Glen Ellyn, 2.8%
- Aurora 2.7%
- Warrenville 2.6%
- Winfield 1.7%
- Lisle 1.5%
- Downers Grove 1.6%
- Lombard 1.5%

BANQUET MARKETING

We continue to have a presence in the following publications and/or websites.

The Knot
 Wedding Wire
 Zola
 Wedding Spot
 West Suburban Living Magazine
 DuPage Convention & Visitors Bureau
 Here Comes the Guide

Through Here Comes the Guide, Arrowhead has received a large increase in referrals. (pictured below)

HERE COMES THE GUIDE WEB STATISTICS

Arrowhead Golf Club

2022 YEAR TO DATE TOTALS

TOTAL PAGE VIEWS	TOTAL WEB TRAFFIC LEADS	TOTAL EMAIL LEADS	ENGAGEMENT RATE
1,460 <p><small>"Page Views" is the number of times brides and other users viewed your profile page on HereComesTheGuide.com.</small></p>	137 <p><small>"Web Traffic Leads" is the number of times brides and other users clicked over to your website from HereComesTheGuide.com.</small></p>	35 <p><small>"Email Leads" is the number of times brides and other users filled out and submitted the "Get a quote" form on your profile page.</small></p>	11.8% <p><small>"Engagement Rate" is the total number of Web Traffic Leads + Email Leads divided by Page Views.</small></p>

MONTHLY BREAKDOWN

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD TOTALS
Page Views	168	111	147	145	104	102	165	136	102	113	98	69	1,460
Web Traffic Leads	20	5	14	8	9	11	19	17	10	12	9	3	137
Email Leads	5	4	1	5	-	3	1	6	2	2	3	3	35
Engagement Rate	14.9%	8.1%	10.2%	9.0%	8.7%	13.7%	12.1%	16.9%	11.8%	12.4%	12.2%	8.7%	11.8%

Awards and Affiliations



Plan Your Wedding ▾ Community And Advice ▾ Find a couple

ZOLA

Log in

Get started

Wedding Vendors

Venues

Wheaton, IL Venues

Arrowhead Golf Club

Arrowhead Golf Club

26W151 Butterfield Rd, Wheaton, IL based Venue +1 Market →

2 Recommendations

Want them for your wedding?

Get a quote

MARKETING OVERVIEW

RESTAURANT, BAR, EVENTS

The food and beverage operation in 2022 was able to return to business as usual following the staffing and supply chain challenges that resulted from COVID-19. Special menus were able to return to include Mardi Gras, St. Patrick's Day, Easter, Mother's Day, October Fest, Thanksgiving and New Year's Eve. Consistent marketing across all platforms such as print, digital, static, and electronic signage, mobile texts, monthly emails and social media was important to reach regular customers and attract new customers.

E-mail Marketing

Monthly eblasts are utilized to communicate important facility announcements, restaurant events and specials, golf tournaments or lessons and wedding and social events. In 2022 21 eblasts were distributed to our subscriber database. This data base is made up of people who have opted in to receive information about Arrowhead, attended a special event, dined in the restaurant, booked a tee time, held a private event at Arrowhead or perhaps registered for a golf lesson. Overall, the monthly eblasts received a minimum open rate of 46% and an average click-to-open rate of 7%.

Yelp

In 2022, Arrowhead appeared in search results over 128,121 times with more than 3,900 viewing our profile and 1,443 new leads generated. We're continuing to see searches coming from mobile devices with over 67%.

Onsite Marketing

Large four color 24x36 signs are displayed throughout the facility leading up to events, special restaurant menus and golf promotions. The outdoor electronic sign, posters, and table tents are also utilized.

Mobile Text Campaign In 2022, we sent a total of 13 texts. Our subscriber base has remained around 850 members since 2021.

Web & Print Advertising

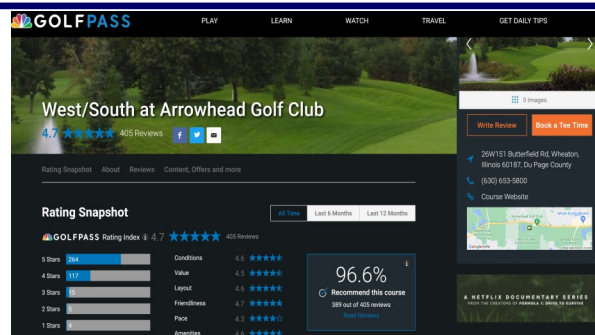
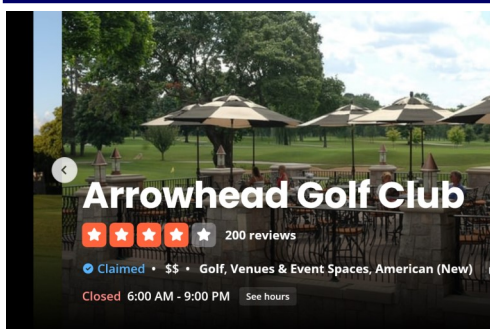
We advertise Arrowhead in a select number of magazines. This includes Golf Chicago, West Suburban Living, Naperville Magazine and Wedding Publications (outlined in the Events Section). Additionally, we have profiles and ads on various websites, including Wheaton Chamber, DuPage Convention & Visitors Bureau, GolfIllinois.com and GolfChicago.com. In 2022, we began to refocus our attention on our profile and member benefits offered through DuPage Convention & Visitors Bureau to make sure that visitor bureau staff and website visitors were aware of what Arrowhead has to offer.

Opentable

Consistent marketing across all platforms such as print, digital, static, and electronic signage, mobile texts, monthly emails and social media was important to reach regular customers and attract new customers.

We continue to utilize Open Table for restaurant reservations. We continue to see a consistent 4.6 rating out of 5.

Guests can make reservations over the phone or online, receive text updates on the status of their reservations and leave a review after the meal. In 2022 17,491 guests dined at Arrowhead for the first time.



ARROWHEAD GIVES BACK –2022

In conjunction with Wheaton Park District's Executive Director's office, Arrowhead Restaurant donated golf certificates in 2022 to many local causes, most of whom are listed below:

A Salute to our Heroes
Bartlett Learning Center/
Cupertino Home/Clare Woods
Bartlett Park District
Burbank Park District
Camp Quality USA
Carol Stream Rotary
Casino Night- WPD
Chicago Police
Churchill Elementary Social
COD Warhol Exhibit fundraiser
College of DuPage Culinary Hospitality fundraiser
Conservation Found Earth Day
Cosley Classic
Cosley Uncorked
Cress Creek Garden Club
CSL Foundation
Deerfield Park District
Don Kelly Memorial Outing
DuPage Cares Foundation
DuPage County Farm Bureau Foundation
Dupage Foundation
Dupage Pads
Emerson Elementary Trivia
Evangelical Child & Family Agency
Female Strong (Edlong)
First United Methodist Church
Geneva Park District Foundation
Glen Ellyn Rotary - George Bradshaw
Glenview Park Foundation
Hoffman Estates Park District
Illinois State Police
Jefferson PreSchool
Joliet Park Foundation
Lincoln Elementary
Lions Christmas
Lions Club Golf Outing
Lions Club Holiday Party

Longfellow Elementary- Winter Social
Marklund
My Half Kitchen
NAMI Black & White Gala
Naperville Area Human Society
Naperville Rotary After Dark
Huck Bouma
Natural Resources Committee of Geneva
Northbrook Park District
NWCSRA
Off The Street Club
Oswegoland Park Foundation
Outreach - Hearts of Grace
Woman luncheon
Paul Fabbri Memorial Golf Outing
Pierce Family Foundation
Pleasant Hill PTA Trivia Night
Salute, Inc - Fred Hall
Sandburg Elementary trivia night
Scared Heart- Lombard
Schaumburg High Girls Basketball
Schaumburg Park District
Schaumburg/Hoffman Rotary
Senior Services Associates
Sharing Connections
Special Needs Mom Squad
Special Olympics
St Michael
St. Irene
St. John the Baptist
St. Michael
Steve Pratapas & Associates
Synapse House
Teen Parent Connection
Trout Unlimited - Oak Brook Chapter
Turf Grass Research

Waukegan Park District foundation
WDSRA Bash
We Grow Dreams
West Suburban Community Pantry
Wheaton Chamber Par-Tee
Wheaton Lions Golf Outing
Wheaton Rotary
Winfield Park District
WSSRA
WT Foundation
WWS High School Softball
WWS HS Showchoir
WWS Volleyball



MIKE WILLIAMS
**COSLEY ZOO
CLASSIC**

Fundraising for Cosley Zoo : Wheaton Park District

Cosley Zoo Classic Golf Outing 2022:

The classic annual golf outing had 120 golfers participate and netted over \$32,000 for the Cosley Zoo Foundation. The event included lunch from the grill, on course gimmicks, steak dinner in the clubhouse and finished off with awards and silent auction. The 2023 outing will celebrate it's 40th year.

ARROWHEAD GIVES BACK TO THE COMMUNITY

Employing Wheaton Residents

Arrowhead acknowledges that the secret to our success is the support of staff. The chart below represents the total wages paid to Arrowhead Golf Club employees who reside in Wheaton.

Area of Employment	2022 Wages, by Area to Wheaton Residents
Banquets	\$46,427
Bev Cart/Halfway House	\$1,795
Custodian	\$39,444
Golf Maintenance	\$172,573
Kitchen	\$97,421
Pro Shop	\$155,639
Restaurant	\$141,757
Total	\$655,056

ARROWHEAD GIVES BACK—2022 TOTALS

Donated Meeting Space and Discounts to WPD	\$8,600
Wheaton Warrenville South and Wheaton North High School Golf Teams	\$17,368
Employment	\$655,056
TOTAL Value Arrowhead Gives Back	\$681,024

Wheaton High Schools

Arrowhead continues to be home to the boy's and girl's teams from both Wheaton North and Wheaton Warrenville South. The season started on August 8 with the first home meets taking place on the 11. There are matches most Mondays through Thursdays through the last week of September with practices taking place after those are done teeing off. Staff works closely with both athletic directors and all four coaches to provide as many opportunities as possible for the teams while keeping times available for the public as well. Our increased outing schedule this year made it a little harder to schedule events but everyone involved cooperated to make everything work for the students.



High School Golf	WWSHS	WWNHS	TOTAL
Rounds	432	236	668
Green Fees	8,640	\$4,720	\$13,360
Range Balls	\$2,592	\$1,416	\$4,008
Total	\$11,232	\$6,136	\$17,368



FINANCIAL REPORT ARROWHEAD GOLF CLUB

2022 YEAR-TO-YEAR COMPARISON

	2022	2021	2020	2019	2018	Average
Administration						
Revenue	\$52,112	\$20,171	\$109,352	\$110,806	\$66,314	\$71,751
Expense	(\$1,092,992)	(\$1,009,051)	(\$903,938)	(\$1,121,722)	(\$1,027,425)	(\$1,031,026)
Net	(\$1,040,880)	(\$988,881)	(\$794,586)	(\$1,010,916)	(\$961,111)	(\$959,275)

Parks Maintenance						
Expense	(\$27,038)	(\$30,797)	(\$27,061)	(\$29,990)	(\$29,194)	(\$28,816)
Net	(\$27,038)	(\$30,797)	(\$27,061)	(\$29,990)	(\$29,194)	(\$28,816)

Pro Shop & Golf Fees						
Revenue	\$3,157,665	\$3,272,094	\$2,619,040	\$2,163,858	\$2,222,852	\$2,687,102
Expense	(\$854,655)	(\$741,722)	(\$639,918)	(\$645,419)	(\$634,125)	(\$703,168)
Net	\$2,303,010	\$2,530,373	\$1,979,122	\$1,518,439	\$1,558,728	\$1,977,934

Golf Maintenance						
Revenue	\$27,656	\$160		\$6,270	\$5,640	\$9,932
Expense	(\$1,062,350)	(\$972,992)	(\$922,682)	(\$985,331)	(\$970,888)	(\$982,849)
Net	(\$1,034,694)	(\$972,832)	(\$922,682)	(\$979,061)	(\$965,247)	(\$974,903)

Food & Beverage						
Revenue	\$5,329,325	\$4,291,502	\$2,042,069	\$4,800,910	\$5,024,272	\$4,297,616
Expense	(\$4,323,706)	(\$3,197,286)	(\$2,385,514)	(\$4,082,417)	(\$4,358,287)	(\$3,669,442)
Net	\$1,005,619	\$1,094,216	(\$343,444)	\$718,493	\$665,986	\$628,174

Cross Country Ski						
Revenue	\$20,331	\$39,555	\$1,790	\$9,373	\$12,198	\$16,649
Expense	(\$2,205)	(\$1,678)	(\$886)	(\$1,786)	(\$857)	(\$1,482)
Net	\$18,126	\$37,877	\$904	\$7,587	\$11,341	\$15,167

ALL						
Revenues	\$7,623,350	\$7,623,350	\$4,772,251	\$7,091,217	\$7,331,276	\$689,034
Expenses	(\$5,953,064)	(\$5,953,064)	(\$4,879,999)	(\$6,866,665)	(\$7,020,776)	(\$6,381,284)
Net	\$1,224,142	\$1,699,957	(\$107,749)	\$224,552	\$310,502	\$516,751

FINANCIAL REPORT ARROWHEAD GOLF CLUB

MONTHLY REVENUE/EXPENSE 2022

	1-Jan	2-Feb	3-Mar	4-Apr	5-May	6-Jun	7-Jul	8-Aug	9-Sep	10-Oct	11-Nov	12-Dec	Grand Total
4-Revenues	(\$455)	(\$1,122)	\$5,010	\$1,958	(\$772)	(\$235)	(\$113)	\$14,605	\$999	\$4,990	\$6,854	\$20,393	\$52,112
5-Expenses	(\$63,449)	(\$60,134)	(\$125,991)	(\$83,159)	(\$76,778)	(\$116,580)	(\$103,388)	(\$78,435)	(\$98,912)	(\$66,072)	(\$86,852)	(\$133,242)	(\$1,092,992)
000-Administration Total	(\$63,904)	(\$61,256)	(\$120,981)	(\$81,201)	(\$77,550)	(\$116,815)	(\$103,501)	(\$63,830)	(\$97,913)	(\$61,082)	(\$79,998)	(\$112,849)	(\$1,040,880)
5-Expenses	(\$1,734)	(\$1,577)	(\$2,535)	(\$1,593)	(\$3,850)	(\$2,666)	(\$2,357)	(\$1,602)	(\$2,598)	(\$1,636)	(\$1,597)	(\$3,293)	(\$27,038)
101-Parks Maintenance Total	(\$1,734)	(\$1,577)	(\$2,535)	(\$1,593)	(\$3,850)	(\$2,666)	(\$2,357)	(\$1,602)	(\$2,598)	(\$1,636)	(\$1,597)	(\$3,293)	(\$27,038)
4-Revenues	\$7,665							\$19,992					\$27,656
5-Expenses	(\$36,667)	(\$36,478)	(\$78,281)	(\$105,367)	(\$62,000)	(\$176,154)	(\$114,695)	(\$114,514)	(\$88,130)	(\$62,273)	(\$77,432)	(\$110,359)	(\$1,062,350)
601-Golf Maintenance Total	(\$29,002)	(\$36,478)	(\$78,281)	(\$105,367)	(\$62,000)	(\$176,154)	(\$114,695)	(\$94,522)	(\$88,130)	(\$62,273)	(\$77,432)	(\$110,359)	(\$1,034,694)
4-Revenues	\$10,186	\$62,293	\$224,297	\$195,602	\$381,698	\$453,345	\$491,175	\$510,152	\$454,221	\$275,775	\$78,046	\$20,875	\$3,157,665
5-Expenses	(\$29,982)	(\$34,757)	(\$53,385)	(\$62,135)	(\$61,526)	(\$100,274)	(\$125,917)	(\$97,522)	(\$111,091)	(\$60,803)	(\$52,358)	(\$64,905)	(\$854,655)
611-Pro Shop/Golf Fees Total	(\$19,796)	\$27,536	\$170,912	\$133,467	\$320,172	\$353,071	\$365,258	\$412,630	\$343,130	\$214,972	\$25,688	(\$44,030)	\$2,303,010
4-Revenues	\$170,556	\$204,883	\$316,387	\$357,006	\$554,051	\$661,603	\$559,406	\$621,156	\$687,515	\$464,763	\$339,544	\$392,455	\$5,329,325
5-Expenses	(\$156,190)	(\$231,540)	(\$330,941)	(\$283,255)	(\$331,321)	(\$500,960)	(\$465,174)	(\$422,016)	(\$387,305)	(\$397,350)	(\$345,074)	(\$472,580)	(\$4,323,706)
612-Food and Beverage Total	\$14,366	(\$26,657)	(\$14,554)	\$73,751	\$222,730	\$160,643	\$94,232	\$199,140	\$300,210	\$67,413	(\$5,530)	(\$80,125)	\$1,005,619
4-Revenues	\$9,637	\$10,694											\$20,331
5-Expenses	(\$77)	(\$1,882)	(\$8)	(\$43)	(\$19)	(\$18)	(\$81)	(\$38)	(\$19)	(\$19)	\$0		(\$2,205)
613-Cross Country Skiing Total	\$9,560	\$8,812	(\$8)	(\$43)	(\$19)	(\$18)	(\$81)	(\$39)	(\$19)	(\$19)	\$0		\$18,126
Grand Total	(\$90,510)	(\$89,620)	(\$45,447)	\$19,014	\$399,483	\$218,061	\$238,856	\$451,777	\$454,680	\$157,375	(\$138,869)	(\$350,656)	\$1,224,142

2022



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