

TO: Board of Commissioners
 FROM: Andy Bendy, Director of Special Facilities
 Sean Curry, Food and Beverage Director
 THROUGH: Michael Benard, Executive Director
 RE: Arrowhead Food Supply Bid 2022-2023
 DATE: October 19, 2022



SUMMARY:

Arrowhead’s 2022-23 Food Supplies Bid document was available to vendors August 18, 2022, with bids officially opened August 30, 2022.

This year, 10 of 10 categories were available for bidding. The Appetizer section was removed from the bid due to staff projecting purchases under \$20,000 next year.

Bids were submitted for commodity pricing as well as fixed. The following companies were sent bid packets but did not submit a bid: RFD Chicago and Testa Produce.

Bids submitted by the following:

Bid Category:	Bids Received From:
Dairy	Sysco Chicago Get Fresh
Seafood	Fortune Fish Seafood Merchants Sysco Chicago
Poultry	Sysco Chicago Consumer Meat Packing Co.
Meat	Sysco Chicago Consumer Meat Packing Co.
Bread	Turano Baking Company
General/Frozen	Sysco Chicago Get Fresh
Dry Goods	Sysco Chicago Get Fresh
Paper & Disposable	Sysco Chicago
Produce	Get Fresh Sysco Chicago
Beverages	Sysco Chicago

IMPLEMENTATION:

This contract will begin December 1, 2022 and will run through November 30, 2023.

After Board approval, award letters will be distributed confirming length and dates of contract as well as Arrowhead’s right to terminate, at any time, for convenience and without cause upon seven days prior written notice.

IMPACT:

Fixed pricing for certain volatile items such as seafood, meat, sugar, flour, and coffee is viewed as extremely valuable. Fixed pricing for those items will keep our costs and margins predictable and avoid unexpected product increases.

PREVIOUS COMMITTEE/BOARD ACTION:

The SOI was discussed at the October 5, 2022, Building and Grounds / Finance Committee meeting

Arrowhead’s Food Supply Bid 2021-2022 awarded the following vendors for the categories so noted.

Appetizers:	Van Lang Foods	\$ 77,430	Fixed Pricing- 1 year
Dairy:	Sysco Chicago	\$ 97,668	Commodity Pricing- 1 year
Seafood:	Fortune Fish	\$ 255,965	Commodity Pricing- 1 year
Poultry:	Consumers Meat	\$ 115,310	Commodity Pricing- 1 year
Meat:	Consumers Meat	\$ 365,757	Fixed Pricing- 1 year
General/Froz:	Sysco Chicago	\$ 128,222	Fixed Pricing- 1 year
Dry Goods:	Sysco Chicago	\$ 126,324	Fixed Pricing- 1 year
Paper/Disp:	Sysco Chicago	\$ 64,778	Fixed Pricing- 1year
Produce:	Get Fresh	\$ 132,902	Commodity Pricing- 1 year
Beverages:	Sysco Chicago	\$ 21,372	Fixed Pricing- 1 year

REVENUE OR FUNDING IMPLICATIONS:

Expenses will be covered by related revenues and are specified in the 2022 operating budget as well as the 2023 proposed operating budget and appropriation.

RECOMMENDATION:

Staff Recommendation and commentary:

Dairy: Get Fresh \$136,113 Commodity Pricing

Two bids were placed for the Dairy category: Get Fresh Produce bid \$136,113 (commodity) and Sysco Chicago bid \$147,842 (commodity). Get Fresh is the lowest price and has a lower commodity rate. They can provide all specific line items. Staff recommends Get Fresh for the Dairy category.

Seafood: Fortune Fish \$ 252,982 Fixed Pricing

Three bids were received for the Seafood category: Fortune Fish bid \$252,982 (Fixed), Sysco Chicago bid \$228,128 adj. (commodity) and Seafood Merchants bid \$237,833 (commodity). Fortune Fish can delivery 6 days a week while Sysco Chicago can only deliver 3 days. Fortune is set at a fixed rate for one year. Seafood Merchants can provide a commodity rate on an as need basis with a fluctuating percentage. Staff recommends awarding Fortune Fish the Seafood category.

Poultry: Consumer Meat Packing Co. \$212,050 Commodity Pricing

Two commodity bids were placed for the Poultry category: Consumer Meat Packing Co. bid \$212,050 and Sysco Chicago bid \$ 94,440. Sysco Chicago entered no bid for an essential line item they cannot supply: 4oz special trimmed, deboned, skinless chicken breasts. Consumer Meat Packing can provide all line items. Staff recommends Consumer Meat Packing Co. for the Poultry category.

Meat: Consumer Meat Packing Co. \$317,484 Fixed Pricing

Two bids were received for Meat: Consumer Meat Packing Co. bid \$317,484 (fixed) and Sysco Chicago bid \$242,969 (commodity). Sysco Chicago is unable to provide the specified brand of hot dog, meatballs, and corned beef that we currently serve. Sysco’s commodity percentage sits at 7% which has a potential to raise pricing higher than Consumer’s fixed prices. Staff recommends Consumer Meat Packing Co. for the Meat category.

Bread: Turano Baking Company \$115,768 Commodity Pricing

One bid was received for bread: Turano Baking Company bid \$115,768 (commodity). They can provide all line items and will deliver 6 days a week. Staff recommends Turano Baking Company for the bread category.

General Grocery/Frozen: Sysco Chicago \$ 153,803 Fixed Pricing

Two bids were received for General Grocery/Frozen: Sysco Chicago bid \$153,803 (fixed) and Get Fresh bid \$181,675 (commodity). Sysco can provide all line items and have a fixed price for one year. Get Fresh has a commodity rate of 8%. Staff recommends Sysco Chicago for General Grocery/Frozen category.

Dry Goods: Sysco Chicago \$143,525 Fixed Pricing

Two bids were received for Dry Goods: Sysco Chicago bid \$143,525 (fixed) and Get Fresh bid \$141,733. Sysco can provide all line items and have a fixed price for one year. Get Fresh has a commodity rate of 8% increase. Staff recommends Sysco Chicago for the Dry Goods category.

Paper & Disposables: Sysco Chicago \$60,199 Fixed Pricing

One bid was received for Paper & Disposables category: Sysco Chicago bid \$60,199 (fixed). Sysco can provide all line items and a fixed rate for 1 year. Staff recommends Sysco Chicago for the Paper and Disposables category.

Produce: Get Fresh \$151,820 Commodity Pricing

Two bids for the Produce category were received; Get Fresh bid \$151,820 (commodity) and Sysco Chicago bid \$172,327 (commodity). Sysco cannot provide all line items. Get Fresh can delivery 6 days a week and have a lower commodity rate. Staff recommends Get Fresh for the Produce Category.

Beverages: Sysco Chicago \$23,359 Fixed Pricing

One bid was received for Beverages: Sysco Chicago bid \$23,359 (fixed). Sysco Chicago has fixed pricing for one year. Staff recommends Sysco Chicago for the beverage category.

CONCLUSION

Staff respectfully request board approval to accept the following 2022-2023 Food bids:

Dairy:	Get Fresh	\$ 136,113	Commodity Pricing- 1 year
Seafood:	Fortune Fish	\$ 252,982	Fixed Pricing- 1 year
Poultry:	Consumers Meat	\$ 212,050	Commodity Pricing- 1 year
Meat:	Consumers Meat	\$ 317,484	Fixed Pricing- 1 year
Bread:	Turano Baking	\$ 115,768	Commodity Pricing- 1 year
General/Froz:	Sysco Chicago	\$ 153,803	Fixed Pricing- 1 year
Dry Goods:	Sysco Chicago	\$ 143,525	Fixed Pricing- 1 year
Paper/Disp:	Sysco Chicago	\$ 60,199	Fixed Pricing- 1year
Produce:	Get Fresh	\$ 151,820	Commodity Pricing- 1 year
Beverages:	Sysco Chicago	\$ 23,359	Fixed Pricing- 1 year

Wheaton Park District -2022 FoodSupply Bid Opening

Vendor	Dairy	Seafood	Poultry	Meat	Bread	Genl/Frn	Dry Goods	Paper&Disp	Produce	Beverag
Turano					commodity 115,768					
Get Fresh	commodity 136,113					commodity 181,675	commodity 141,733		commodity \$151,820	
Consumers			commodity 212,050	fixed 317,484						
Fortune Fish		fixed 252,982								
Seafood Merchants		commodity 237,833								
Sysco Chicago	commodity 147,842	commodity 228,128	commodity adj 94,440	commodity 242,969		fixed 153,803	fixed 143,525	fixed 60,199	commodity \$172,327	fixed \$23,3