

TO: Board of Commissioners

FROM: Rob Sperl, Director of Parks and Planning
Nic Novak, Superintendent of Projects and Events

THROUGH: Michael Benard, Executive Director

RE: 2022 Pool Chemical Supply and Delivery

DATE: July 15, 2022



SUMMARY:

Pool chemicals were last bid in March of 2020. As we did not open the pools that year, bids were approved in 2021 with the low bidders who were willing to hold their prices. Our standard contract was used which allows us to renew for an additional two years if the bidders hold their prices constant or a marginal percentage increase included in the original bid. Traditionally, these have been extended with little discussion.

In May, we learned that the supplier of our sodium hypochlorite (chlorine) was unable to hold the bid price of \$1.23/gallon due to industry wide shortages. They provided numerous letters from the manufacturer regarding the shortages and increases in pricing. The current cost is \$1.89/gallon however they have indicated that additional price increases are expected this summer. This information has been verified by checking news reports and retail pricing for chlorine. Additionally, we have reached out to the following suppliers who have previously provided us with bids:

Hawkins	\$1.89/gallon + \$42 fuel surcharge/delivery
Univar	\$2.17/gallon + \$50 fuel surcharge/delivery
Mineral Masters	No longer supplying chlorine per email Aqua Pure Verbal response that they are unable to supply the quantity we require

PREVIOUS COMMITTEE/BOARD ACTION:

Previous chemical bids were approved in April 15, 2020.

REVENUE OR FUNDING IMPLICATIONS:

In 2021, we used 10,080 gallons of chlorine at Rice and spent \$12,398. For Northside it was 5,095 gallons at \$6,266.55. If we extend this use at the current rate of \$1.89/gallon we will spend just under \$29,000. With the expected price increase later this summer, high pool attendance and warm temperatures, this cost will likely exceed \$30,000. In addition, Hawkins supplies the other chemicals noted in their letter, albeit at relatively insignificant amounts.

Rice Pool: \$41,228 is budgeted within the current fiscal year (20-101-232-53-5335-0000)

Northside Pool: \$13,200 is budgeted within the current fiscal year (20-101-231-53-5335-0000)

STAKEHOLDER PROCESS:

This information been discussed with pool maintenance and special facilities staff.

LEGAL REVIEW:

The attached resolution was provided by legal counsel.

ATTACHMENTS:

Hawkins Letter regarding prices increases dated June 2, 2022

Univar Price Quote dated June 16, 2022

Mineral Masters email response dated June 30, 2022

Resolution 2022-04.

ALTERNATIVES:

N/A

RECOMMENDATION:

It is recommended that the Wheaton Park District Board of Commissioner's approve Resolution 2022-04 A Resolution Ratifying and Approving the Emergency Expenditure of Funds Without Competitive Bidding For The Purchase of Sodium Hypochlorite and continue to use Hawkins, Inc. for supply of Sodium Hypochlorite.

HAWKINS, INC.

WATER TREATMENT GROUP

2450 Horner Ave
University Park, IL 60484
Phone: 708.258.3797 Fax: 708.258.3789

Date: June 2, 2022

To: Wheaton Park District

Attn.: Nic Novak

RE: 2022 Chemical prices

Quotation Expires: 60 days

Nic, based on market fluctuations here is pricing as of current for the 2022 season. I would also like to take this time to send you some documentation to support our communication on the Chemistries effected, most notably Sodium Hypochlorite 12.5%. This product has been effected by multiple increases, and we are now facing another expected to hit mid June. This increase effects Chlorine, and Caustic Soda, both of which are used in our manufacturing of the Sodium Hypochlorite 12.5%. This increase is expected to be around \$.20 - \$.25 per gallon. I will not know exact impact until it goes through later this month. Again, these are not specific to any one company or organization. These are market fluctuations impacted across the country.

Sodium Hypochlorite 12.5%
Last year: \$1.24 per gallon
Current Pricing: \$1.8949 per gallon
This will increase as mentioned above later this month

HCL, 15 gallon dell drum
Last year: \$.3472#
Current Pricing: \$0.4025#

Calcium Chloride, 50# Bags
Current pricing same as last year: \$19.00 per bag

Super Blue, ½ Gallon container
Current pricing same as last year: \$20.15 each

Please note this pricing mentioned above cannot be guaranteed for any period of time. The markets have never been so unstable. Hawkins is not taking part in any bids or guaranteed RFQ's, but we will support and communicate as needed any issues we receive regarding provided pricing.

As always please do not hesitate with any questions or concerns.

Sincerely,
Michael Carroll

Branch Manager
Hawkins Water Treatment Group



June 16, 2022

Kevin Blum
Wheaton Park District

Re: Rice Lake & North Side Pools

Kevin,

The price per gallon for a delivery of approximately 800 gallons of 12.5% Sodium Hypochlorite to either Rice Lake or North Side Pools will be:

\$2.17/gal plus a \$50.00 fuel surcharge/delivery

We would very much enjoy the opportunity to service you this season so please let me know if we can add you to our schedule or if you have any questions about our services.

If you have any additional questions or if I could be of further assistance to you, please do not hesitate to call me at **(630)404-8462**.

Sincerely,

Kevin J. Kornblith

Kevin Kornblith
Senior Account Manager-MINIBULK

From: Mike Tracy <mtracy@mineralmasters.com>

Sent: Thursday, June 30, 2022 09:23

To: Kevin Blum <kblum@wheatonparks.org>

Subject: Re: Price for sodium hypochlorite

Hi Kevin,

Mineral Masters is no longer in the chlorine business.

Thanks

Mike

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