TO: Michael Benard, Executive Director

Donna Siciliano, Asst. to Executive Director

Vicki Beyer, Director of Recreation

FROM: Lyn Havelka, Evening/Weekend Community Center Manager

**DATE:** October 21, 2021

RE: Postage Machine Lease

The Wheaton Park District postage meter lease for the Community Center and Prairie locations expires January 2, 2022. Listed below is a breakdown of our current three-year lease, future lease option proposals from Quadient (formerly known as Neopost) and a three-year postage trend summary for both locations.

CURRENT - Quadient	Monthly	Quarter	Year	Lease Total (36 months)
Prairie	\$178.92	\$536.76	\$2,147.04	\$6,441.12
Community Center	\$387.59	\$1,162.77	\$4,651.08	\$13,953.24
TOTAL	\$566.51	\$1,699.53	\$6,798.12	\$20,394.36

POSTAGE TREND	2019	2020	2021 thru 09/30/21
Community Center	\$5,300	\$1,200	\$840
Prairie	\$7,000	\$5,000	\$5,000

		-		Lease Total
Quadient- Proposal #1	Monthly	Quarter	Year	(36 months)
One Machine	\$328.12	\$984.36	\$3,937.44	\$11,812.32

One machine located at Prairie office, with lease expense shared. Community Center staff will meter mail at Prairie.

Quadient – Proposal #2	Monthly	Quarter	Year	Lease Total (36 months)
Two Machines	\$522.65	\$1,567.95	\$6,271.80	\$18,815.40
Prairie	\$261.33	\$783.99	\$3,135.96	\$9,407.88
Community Center	\$261.32	\$783.96	\$3,135.84	\$9,407.52

Recreation and Finance staff recommend Proposal #1. Due to the substantial decrease in use of postage, reducing to one postage machine in the park district would be the cost-effective approach. If you agree with this recommendation, please sign the attached lease agreement and return same to my attention.



## **Government Software Solutions Finance Agreement**

with Meter Rental Agreement

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Conta	t Name		K. Havelka nity Center Evening Man	Fax	(634) 410-0121		Email Address			
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