

TO: Board of Commissioners
FROM: Dan Novak, Director of Arrowhead Operations
Kim Prazak, Assistant Director of Arrowhead Operations
THROUGH: Michael Benard, Executive Director
RE: Arrowhead Food Supply Bid 2025-2026
DATE: October 1, 2025



SUMMARY:

Arrowhead's 2025-26 Food Supply Bid document was available to vendors August 12, 2025, with bids officially opened August 28, 2025. Bid packets were sent to eleven vendors with nine choosing to submit bid pricing for both commodities as well as fixed pricing. Greco Foods and RDF submitted bids but were rejected due to incomplete documents.

Below is a list of food categories we sought bids from as well as the vendors who submitted formal bids within these categories:

Bid Category:	Bids Received From:
Dairy	Get Fresh Sysco Chicago Fortune Fish Co Chef's Warehouse
Seafood	Sysco Chicago Fortune Fish Co Chef's Warehouse
Poultry	Get Fresh Consumer Meat Packing Co. Sysco Chicago Fortune Fish Co.
Meat	Consumer Meat Packing Co. Sysco Chicago Fortune Fish Co Chef's Warehouse
Bread	Turano Baking Company Sysco Chicago Fortune Fish Co
General/Frozen	Sysco Chicago
Dry Goods	Sysco Chicago
Paper & Disposable	TriMark Marlin Sysco Chicago
Produce	Get Fresh Sysco Chicago Fortune Fish Co
Beverages	Sysco Chicago

Implementation:

Food bid contracts will begin December 1, 2025, and will run through November 30, 2026.

After board approval, award letters will be distributed confirming the length and dates of the contract as well as Arrowhead's right to terminate, at any time, for convenience and without cause upon seven days' prior written notice.

Impact:

Fixed pricing for certain volatile items such as meat, sugar, flour, and coffee is viewed as extremely valuable. Fixed pricing for those items will keep our costs and margins predictable and avoid unexpected product increases.

PREVIOUS COMMITTEE/BOARD ACTION:

Arrowhead's Food Supply Bid 2024-2025 Results.

Diary:	Get Fresh	\$ 162,130	Commodity Pricing- 1 year
Seafood:	Sysco `	\$ 68,921	Fixed/Commodity Pricing- 1 year
Poultry:	Get Fresh	\$ 135,110	Commodity Pricing- 1 year
Meat:	Consumers Meat	\$ 315,253	Fixed Pricing- 1 year
Bread:	Turano Baking	\$ 60,110	Fixed Pricing- 1 year
General/Froz:	Sysco Chicago	\$ 172,463	Fixed Pricing- 1 year
Dry Goods:	Sysco Chicago	\$ 149,001	Fixed Pricing- 1 year
Paper/Disp:	Trimark USA	\$ 66,054	Commodity Pricing- 1year
Produce:	RFD	\$ 156,440	Fixed Pricing- 1 year
Beverages:	Sysco Chicago	\$ 20,420	Fixed Pricing- 1 years

REVENUE OR FUNDING IMPLICATIONS:

Expenses will be covered by related revenues and are specified in the 2025 operating budget as well as the 2026 proposed operating budget and appropriation.

LEGAL REVIEW:

Legal counsel assisted in the bid review process, which resulted in two bids being deemed unresponsive and subsequently rejected.

RECOMMENDATION:

Staff Recommendation and commentary:

Dairy:	Sysco Chicago	\$149,520	Commodity Pricing
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Four bids were received for the Dairy category: Sysco Chicago bid \$149,520 (commodity 7%), Get Fresh Produce bid \$155,455 (commodity 12%), Chefs Warehouse bid \$164,729 (commodity 15%) and Fortune Fish Co \$33,227 (commodity). Chefs Warehouse and Fortune Fish Co are unable to provide all line items. Sysco Chicago has the lowest price and has a lower commodity rate. They can provide all specific line items. Staff recommend Sysco Chicago for the Dairy category.

Seafood:	Sysco Chicago	\$ 51,883	Commodity Pricing
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Three bids were received for the Seafood category: Sysco Chicago bid \$51,883 (commodity 7%) and Fortune Fish Co. bid \$50,778 (commodity 19%) and Chef's Warehouse bid \$59,449 (commodity 20%). Sysco Chicago can provide all line items. They have the lowest commodity increase percentage. Staff recommend awarding Sysco Chicago the Seafood category.

Poultry:	Consumer Meat Packing Co.	\$115,780	Commodity Pricing
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Four commodity bids were received for the Poultry category: Consumer Meat Packing Co. bid \$115,780 (commodity \$0.75 per pound), Get Fresh bid \$122,520 (commodity 12%), Sysco Chicago bid \$128,932 (commodity 7%), and Fortune Fish Co. bid \$156,900 (commodity 19%). Consumer Meat Packing Co. had the lowest bid price, and they can supply all line items. Staff recommend Consumers Meat Packing Co. for the Poultry category.

Meat: Consumer Meat Packing Co. \$353,539 Fixed Pricing

Four bids were received for the Meat category: Consumer Meat Packing Co. bid \$353,539 (fixed), Sysco Chicago bid \$358,989 (commodity 7%), Chef's Warehouse bid \$349,459 (commodity 15%) and Fortune Fish Co bid \$330,884 (commodity). The commodity pricing has the potential to raise pricing higher than Consumer's fixed prices. Staff recommend Consumer Meat Packing Co. for the Meat category.

Bread: Turano Baking Company \$106,698 Fixed Pricing

Three bids were received for bread: Turano Baking Company bid \$106,698 (fixed), Sysco Chicago bid \$56,285 (commodity) and Fortune Fish Co bid \$3,165 (commodity). Turano Baking can provide fresh bread with 6 days a week delivery. Sysco has frozen products and requires you to order by case in large quantities that is not suitable for business. Fortune Fish Co. is only able to provide two-line items. Staff recommend Turano Baking Company for the bread category.

General Grocery/Frozen: Sysco Chicago \$172,188 Fixed Pricing

One bid was received for General Grocery/Frozen: Sysco Chicago bid \$172,188 (fixed). Sysco can provide all line items and have a fixed price for one year. Staff recommend Sysco Chicago for General Grocery/Frozen category.

Dry Goods: Sysco Chicago \$173,482 Fixed Pricing

One bid was received for Dry Goods: Sysco Chicago bid \$173,482 (fixed). Sysco can provide all line items and have a fixed price for one year. Staff recommend Sysco Chicago for the Dry Goods category.

Paper & Disposables: Trimark USA \$64,745 Commodity Pricing

Two bids were received for the Paper & Disposables category: TriMark bid \$64,745 (commodity 10%) and Sysco Chicago bid \$81,127 (fixed). Trimark commodity pricing with the potential 10% market increase is less than Sysco's annual fixed price. Staff recommend Trimark for the Paper and Disposables category.

Produce: Get Fresh \$156,547 Fixed Pricing

Three bids were received for the Produce category: Get Fresh bid \$156,547 (2 years fixed), Sysco Chicago bid \$196,280 (commodity) and Fortune Fish Co. bid \$7,586 (commodity). Fortune Fish Co. is unable to provide all line items. Get Fresh has a fixed price for 2 years. Staff recommends Get Fresh for the Produce Category.

Beverages: Sysco Chicago \$17,391 Fixed Pricing

One bid was received for Beverages: Sysco Chicago bid \$17,391 (fixed). Sysco Chicago has fixed pricing for one year. Staff recommend Sysco Chicago for the beverage category.

In conclusion, staff respectfully request board approval to accept the following 2025-2026 Food Supply Bids:

Dairy:	Sysco Chicago	\$ 149,520	Commodity Pricing- 1 year
Seafood:	Sysco Chicago	\$ 51,883	Commodity Pricing- 1 year
Poultry:	Consumers Meat	\$ 115,780	Commodity Pricing- 1 year
Meat:	Consumers Meat	\$ 353,539	Fixed Pricing- 1 year
Bread:	Turano Baking	\$ 106,698	Fixed Pricing- 1 year
General/Froz:	Sysco Chicago	\$ 172,188	Fixed Pricing- 1 year
Dry Goods:	Sysco Chicago	\$ 173,482	Fixed Pricing- 1 year
Paper/Disp:	Trimark USA	\$ 64,745	Commodity Pricing- 1 year
Produce:	Get Fresh	\$ 156,547	Fixed Pricing- 1 year
Beverages:	Sysco Chicago	\$ 17,391	Fixed Pricing- 1 year