

TO: Board of Commissioners

FROM: Mary Beth Cleary, Director of Athletics  
Nicole Chesak, Assistant Director of Athletics  
Mark Dolphin, Athletic Manager

THROUGH: Mike Benard, Executive Director

RE: Approval of Payments exceeding \$10,000

DATE: September 11, 2019



**SUMMARY:**

Wheaton Park District Travel Basketball uniforms (Reversible sublimated Jersey & Shorts) for the 2019-2020 season. Approximately 240 Uniform sets will be purchased. The following quotes were received:

Company	Jersey & Shorts Cost per Uniform	Notes
Ian Brown DBL Athletic LLC	\$75.00	
Santo Sport Store	\$59.90	
All Sports America	\$59.49	
TPS Sports Equipment & Apparel	\$59.49	Best Uniform Quality
Boombah	\$59.48	
Areli Sports	\$49.75	Quote Rejected multiple past service failures

**PREVIOUS COMMITTEE/BOARD ACTION:**

Board reviewed initial quote submission at September 4, 2019 Subcommittee Meeting. At that time, TPS was quote per uniform was \$64 and not the lowest responsible quote but provided the highest quality uniform in Staff's analysis and was therefore recommended. The Board suggested that Staff negotiate with TPS for a reduction in price. The result is provided above.

**REVENUE OR FUNDING IMPLICATIONS:**

Program fees from Travel Feeder basketball will cover the cost of the uniforms.

**ATTACHMENTS:**

Quotes

**RECOMMENDATION:**

Approval of TPS Sports Equipment and Apparel at a cost of \$59.49 per uniform.



DBL Athletic, LLC  
 922 Parkway Dr  
 Wheaton, IL 60187-3655

# QUOTATION

DBL Quotation #1001Q

*\$75 per Unit. Same*

DBL ATHELTIC, LLC is pleased to make the following proposal for your consideration:

Item	Description	Quantity	Extended Discount Price
<b>Jersey</b>	<b>Custom Basketball Jersey</b> Sublimated Reversible Jersey with Private Label Design matching colors and theme of the four Wheaton Parks District teams - Wheaton Warrenville South Feeder - Wheaton North Feeder - Thunder AAU - Vipers AAU	230.00	\$10,957.70
<b>Shorts</b>	<b>Rolled Basketball Short</b> Custom designed shorts matching the colors and theme of the four Wheaton Parks District teams - Wheaton Warrenville South Feeder - Wheaton North Feeder - Thunder AAU - Vipers AAU	230.00	\$6,292.30
<b>Currency: USD</b>	<b>Quote Total Excluding Taxes</b>		<b>\$17,250.00</b>

NOTE: ALL TAXES ARE EXCLUDED UNLESS OTHERWISE STATED. IF EXEMPT, PROOF OF TAX EXEMPTION MUST ACCOMPANY ALL PURCHASE ORDERS.

TERM OF PAYMENT: 30 DAYS

TERM OF SHIPMENT: DUE TO PROXIMITY OF CLIENT, SHIPMENT MAY BE DELIVERED DIRECTLY TO CLIENT. PRICES INCORPORATE SHIPPING COSTS ASSOCIATED WITH ITEMS.

## Donna Siciliano

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**From:** Jared Wade <jared.wade0824@gmail.com>  
**Sent:** Friday, June 28, 2019 5:21 PM  
**To:** Mark Dolphin  
**Subject:** Re: Travel Basketball Uniform Price Quote

\$ 59.90 per Uniform

I have my bid prices below. Two options from two companies - We were able to get special prices for this quantity of uniforms (240)

Alleson athletic single ply reversible adult fully sublimated basketball uniform with fabric W = \$ 59.90 per set - jersey and shorts - they have many templates to choose from and you can add custom logos.

Alleson athletic single ply reversible youth fully sublimated basketball uniform with fabric W = \$ 56.90 per set - jersey and shorts - they have many templates to choose from and you can add custom logos .

Teamwork / prospere- fully sublimated reversible adult basketball uniform with base fabric = \$ 62.90 per set - they have many templates to choose from and you can add custom logos.

Teamwork / prospere- fully sublimated reversible youth basketball uniform with base fabric = \$ 48.90 per set - they have many templates to choose from and you can add custom logos.

These prices are for the main order of 240 uniform sets. Fill in jerseys would cost more. I can give you those figures if needed. Not sure if you order extras or have fill in needs.

I have a sample of the Alleson I will be sending out - I am working on getting the teamwork sample next week.

If you go with either option - We would want to have the design all set so when you have the sizes after the fittings we could just punch in sizes and numbers so we can expedite the order.

We have online store options that we do for many colleges and high schools - We do all the set up and bagging by player. They can ship to home for extra of the park district can distribute with a player pickup for no additional charge. You can also add funds to the items and you will be able to the funds raised for fundraising.

Please feel free to call if you have any questions

Thanks

Jared Wade  
Team Sales Representative  
Santo Sport Store  
6312 W. 111<sup>th</sup> St  
Chicago Ridge, IL 60415  
[Jared.Wade@santosportstore.com](mailto:Jared.Wade@santosportstore.com)  
708-636-1125 phone  
708-636-5820 fax

On Wed, May 22, 2019 at 3:55 PM Mark Dolphin <[mdolphin@wheatonparks.org](mailto:mdolphin@wheatonparks.org)> wrote:

Wheaton Park District  
Basketball  
2019

\$59.49 Per  
Uniform,  
Best  
Quality  
TPS Unit

Per  
WPD  
Staff

Brand	Item	Item #	MSRP	Price
<b>Uniforms</b>				
Champro	Juice Reversible Double Ply Jersey	J-BBJ3ZA		\$29.75
Champro	Juice Reversible Double Ply Short	J-BBS3ZA		\$29.74
<b>Spirit Wear</b>				
Under Armour	Men's Hustle Fleece Hood	1300123	\$45.00	\$45.00
Under Armour	Men's Hustle Fleece Pant	1300124	\$45.00	\$45.00
Under Armour	Men's Locker 2.0 T	1305775	\$25.00	\$25.00
Under Armour	Men's Locker 2.0 Longsleeve	1305776	\$30.00	\$30.00
Holloway	Prospect Hoodie	229546	\$32.70	\$33.00
Holloway	60/40 Fleece Pant	229547	\$26.50	\$27.00
Augusta	60/40 Fleece Hood	5414	\$27.70	\$28.00
Russell	Dri Power Core Performance Tee	629X2M	\$14.00	\$15.00
Russell	Dri Power Core Performance L/S Tee	631X2M	\$17.00	\$18.00
Russell	Dri Power Essential Performance Shorts w/ Pockets	TS7X2M	\$17.00	\$18.00

**Donna Siciliano**

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**From:** Craig Dean <craig105@allsportsamerica.com>  
**Sent:** Wednesday, May 22, 2019 5:00 PM  
**To:** Mark Dolphin  
**Subject:** RE: Travel Basketball Uniform Price Quote

*\$ 59.49 per Uniform*

Mark,

Thank you for the email. We have sublimated reversible basketball uniforms that could be done for \$59.49 a set.

Free shipping & handling, No sales tax.

The timeframe works with that time of year and production.

Look for a 2<sup>nd</sup> email with some example fanstores we have live for some football teams. Could easily do that with your basketball program. There is 20% profit built into the pricing you'll see on the links.

*Craig Dean*

EST. 1985



1-800-597-6017 ext 105  
*National Sales Representative*

**From:** Mark Dolphin <mdolphin@wheatonparks.org>  
**Sent:** Wednesday, May 22, 2019 4:41 PM  
**Subject:** ~~Travel Basketball Uniform Price Quote~~



# Estimate

## Boombah

Boombah  
 202 W. Boombah Blvd.  
 Yorkville IL 60560  
 United States  
 (815)-941-1431  
 www.boombah.com

**Date** 6/11/2019  
**Estimate #** 529582  
**Expires** 7/11/2019  
**Sales Rep** Mike Curtis  
**Shipping Method** FedEx Ground  
**Team Name** Wheaton Travel Basket...  
**Phone**

### Bill To

Mark Dolphin  
 Wheaton Park District  
 1777 S. Blanchard Rd  
 Wheaton IL 60189  
 United States

### Ship To

Mark Dolphin  
 Wheaton Park District  
 1777 S. Blanchard Rd  
 Wheaton IL 60189  
 United States

*\$69.98 per uniform*  
with 15% discount  
*\$59.48 per uniform*

Item	Quantity	Description	Options	Unit Price	Amount
FD-BASK-SLR V2P-YL	192	Full Dye, Reversible Basketball Sleeveless Uniform (FD-219)	Size: Youth Large	34.99	6,718.08
FD-BASK-SLR V2P-XL	48	Full Dye, Reversible Basketball Sleeveless Uniform (FD-219)	Size: X Large	34.99	1,679.52
FD-BASK-SHR V2P-YL	192	Full Dye, Reversible Basketball Shorts (FD-215)	Size: Youth Large	34.99	6,718.08
FD-BASK-SHR V2P-XL	48	Full Dye, Reversible Basketball Shorts (FD-215)	Size: X Large	34.99	1,679.52

This pricing is all-inclusive of logos, names, numbers needed on both sides of the uniforms

3-week turnaround after artwork approval, so an order placed the first week of October (allowing for a few days to receive and approve the final mockup) will allow plenty of time to deliver by 10/31

Once an order has been placed, you cannot make any changes to the order.  
 Thank you for your business!

**Subtotal** 16,795.20  
**Discount (15% Team Discount)** -2,519.28  
**Shipping Cost (FedEx Ground)** 0.00  
**Total** \$14,275.92

Pricing for estimates are valid for 30 days.

If you wish to convert your estimate into an order, please verify that the products and services listed on the estimate are 100% accurate. It is the responsibility of the customer to ensure that all items on the estimate are accurate as Boombah cannot be held responsible for incorrectly ordered items.



**Areli Sportswear**  
850 Meadowview Crossing  
Unit 16A  
West Chicago 60185  
(630) 473-0061  
tcollins@arelisportswear.com

*\$49.75 per  
Uniform*  

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*Rejected due to  
past service failure*



## ESTIMATE

**ADDRESS**  
Wheaton Park District

**ESTIMATE #** 1712  
**DATE** 06/27/2019

ACTIVITY	QTY	RATE	AMOUNT
<b>Sublimated Reversible Basketball Jersey</b> includes 4 diff designs for: Thunder, Vipers, North and South	240	49.75	11,940.00
<b>Sublimated Reversible Basketball Shorts</b> includes 4 diff designs for: Thunder, Vipers, North and South	240	0.00	0.00

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**TOTAL** **\$11,940.00**

Accepted By

Accepted Date