

Agreement File

## V96 – Wheaton Park District Work Order 15-01

**Work Scope:** Vision96, LLC (V96) will support the Wheaton Park District with the bid process for Managed Information Technology Infrastructure Services.

Work Order 15-01 consists of the following support for the Wheaton Park District:

- Meet with Wheaton Park District staff to understand current technology environment, to update the requirements for managed IT services and to develop the schedule for the bid events;
- Provide an updated RFP for submission to potential vendors\*;
- Review all bids received (maximum of 8 bids);
- Provide a summary evaluation of the bids based on the Wheaton Park District evaluation criteria and make recommendations regarding top 3 bidders; and
- Support Wheaton Park District with vendor negotiation and the selection of a final vendor.

Note: \*V96 intends to use the format and structure of the February 3, 2012 RFP (RFP ID: WPDMS) during this step of the process. We will update the entire RFP to reflect the current managed environment; thus, we anticipate updating key areas such as the current technology environment and inventory. We also plan to use historical annual managed service hourly information to update the estimated hours for performance on the specific managed work areas.

**Estimated Cost Cap** = All work will be completed on a T&M basis. Vision96 costs will not exceed 60 hours of support for this work order without the express written consent of Wheaton Park District.

High \$150/hr Low \$75/hr

**Fee Structure:** If Wheaton Park District signs a services agreement with a pre-approved technology provider during the bid process, V96 will defray or waive T&M fees associated with this project.

**Submitted:** Vision96, LLC

By:

Adam Nirenberg, President, as its agent

Date Signed

4/25/15

**Approved:** Wheaton Park District

By:

Mel Baer, Executive Director, as its agent

Date Signed

4/25/15

# RE: Checking In

Rita Trainor <rtrainor@wheatonparks.org>

Wed 3/25/2015 10:12 AM

Wheaton Park District

To: Adam Nirenberg <adam.nirenberg@vision96.com>;

Adam they were one of the outfits that responded to our last RFP. However, their bid was WAY high.

The financial evaluation of the responses received was:

Vendor Name	Sum of Initial Costs	Sum of Year One Cost	Sum of Contract Life Cost	% above low bidder over contract life
Excalibur	\$55,000.00	\$367,000.00	\$991,000.00	216%
Stratosphere	\$19,830.00	\$257,790.00	\$733,710.00	134%
MotherG	\$1,000.00	\$187,000.00	\$559,000.00	78%
InTrust	\$0.00	\$180,600.00	\$541,800.00	73%
dcVast	\$13,029.00	\$169,377.00	\$482,073.00	54%
Gordon Flesch	\$0.00	\$152,064.00	\$456,192.00	46%
JDA	\$0.00	\$104,460.00	\$313,380.00	

*With the exception of JDA our current vendor, the bidders with zero in initial costs had indicated that they would need to assess our systems in greater detail before they could give this figure.*



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**From:** Adam Nirenberg [<mailto:adam.nirenberg@vision96.com>]

**Sent:** Wednesday, March 25, 2015 10:09 AM

**To:** Rita Trainor; John Paleologos

**Cc:** T.J. Sedarski

**Subject:** Re: Checking In

Hi John,

Nice to meet you via email. We have just started to review. We can touch base within a few weeks.

Warm regards,