



Advanced Intelligence Engineering

[www.AIE195.com](http://www.AIE195.com)

We have prepared a quote for you

### VMWare Licensing

Quote # KE001065 Version 2

Prepared for:

Wheaton Park District

Prepared by:

Kirsten Ekstrand

Wednesday, September 19, 2018

Wheaton Park District  
Mike Benard  
1777 S Blanchard St  
Wheaton, IL 60189  
mbenard@wheatonparks.org

Dear Mike,

Unfortunately, the previous version of this quote had expired. We went back to our distributor and asked them to renew the pricing, but VMware has gotten much stricter on their price increases. They've done all they can to keep the three-year discount in place, while still charging additional due to contract reinstatement fees.

AIE has brought down the price on our side as far as we can, also, in an effort to reduce the impact on the budget.

This quote is in effect through close of business on October 11, 2018.



Kirsten Ekstrand  
Service Delivery Manager  
Advanced Intelligence Engineering

## VMWare - 3 Year Renewal

Description	Price	Qty	Ext. Price
VMware Renewal Support and Subscription Production - 3 Year - Service - 24 x 7 x 30 Minute - Technical - Electronic and Physical Service	\$3,223.62	1	\$3,223.62
Subtotal			<b>\$3,223.62</b>

## Labor

Labor to install this equipment is included in your managed IT services agreement.

## Payment Terms

In order to initiate the work, AIE requires a signed copy of the agreement along with 100% down payment on all hardware and licensing and 50% down payment on all labor. The balance of the labor, along with any additional surcharges or tax, will be billed Net20 upon completion of the work.

## VMWare Licensing



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**Wheaton Park District**  
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 Wheaton, IL 60189  
 Mike Benard  
 (630) 510-4945  
 mbenard@wheatonparks.org

**Quote Information:**  
**Quote #: KE001065**  
 Version: 2  
 Delivery Date: 09/19/2018  
 Expiration Date: 10/11/2018

## Assumptions

- Client staff will be available in a timely manner for questions and testing of changes.
- Client will provide all necessary software discs, serial numbers, and passwords for any software needing to be reinstalled.
- The work will be completed Monday-Friday / 7:30am-5:30pm, unless otherwise designated by AIE.

Should any of these assumptions prove to be incorrect, additional labor will be billed at AIE's standard rates of \$135/hr.


## Quote Summary

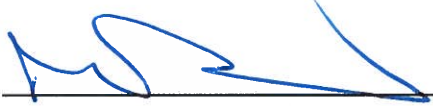
Description	Amount
VMWare - 3 Year Renewal	\$3,223.62
<b>Total:</b>	<b>\$3,223.62</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

**Advanced Intelligence Engineering**

**Wheaton Park District**

Signature:   
 Name: Kirsten Ekstrand  
 Title: Service Delivery Manager  
 Date: \_\_\_\_\_

Signature:   
 Name: Mike Benard  
 Title: Executive Director  
 Date: 10/9/18